# DataArt

# Nice to meet you!

### Anna Velykoivanenko

Labor markets marketing strategy

Brand management

Head of employer branding at DataArt (~50 ppl)



# Global Software Engineering Firm



23 years in operation 3800+
specialists

20 development centers

<10% attrition rate

10 countries

31% women

### 2020 Ukraine



#### Ukraine

- #9 in "TOP 50 IT companies" ranking 2020 \ Developers.Org.Ua (in top 10 since 2012)
- #5 in "IT Employers ranking 2020" \ Developers.Org.Ua (1-5 since 2016) The fifth place in <u>ranking</u>
- 2 HR Brand Awards 2020 (second year in a row) "Wellbeing project of the year" and "Nominees choice" category
- #5 in "Credibility of IT companies" rating \ PointeR Agency
   Companies with positive credibility in Ukraine

### 2020 Global



#### Russia

 TOP 20 IT Employer Brand ranking 2020 \ Habr.com (top 5)

#### **Poland**

- 100 Women in Business 2020» ranking \ Puls
  Biznesu magazine
   Julia Diatczyk was included in ranking as a leader
  of a company of yearly revenue up to 50M PLN
- Best IT Employer 2019/2020
   3rd place in ranking

#### **Argentina**

 "Best Employers 2020" ranking / Apertura magazine (top 25)

### **Bulgaria**

- Career Show Awards 2020 / Skillotron Silver prize, "Technologies in HR" category
- "The Greenest Companies in Bulgaria" contest 202
   0 / Eco Weeks, "Green initiative in Covid-19"
- B2B Media Awards 2020 / Skillotron 2<sup>nd</sup> prize, "Project with educational focus in the field of business" category
- "ICT TOP 100" ranking 2020

  1st prize, "Profit/Revenue ratio" category
  and "Total average annual growth rate" category

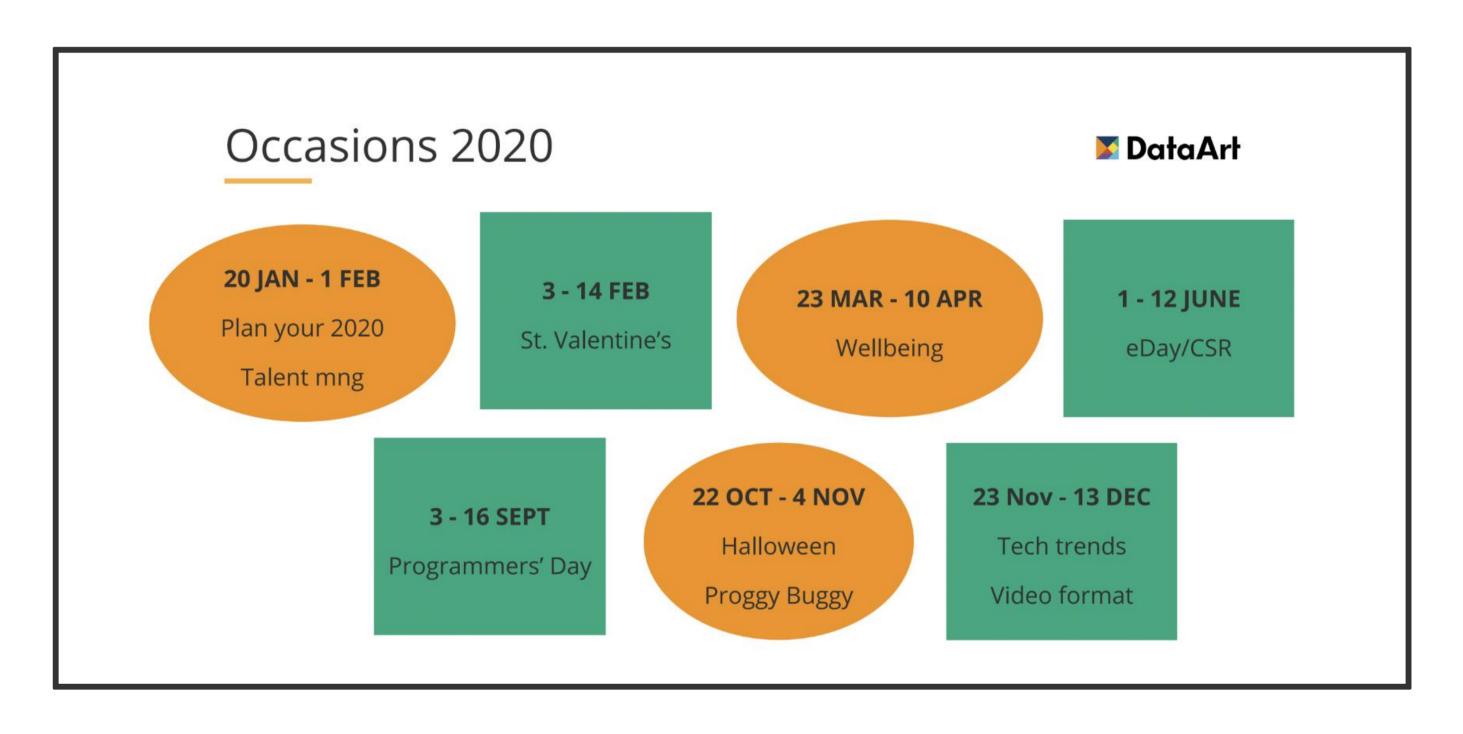
#### UK

Highly commended award in Employer Branding Innovation / Skillotron

# Context

# Brand plans 2020 vs COVID-19





### Offline Goes Online



- 1. Dedicated video team
- 2. CRM and mailings team
- 3. Webinars timetable + external timetable to avoid overlapping



### Lessons learned 2020

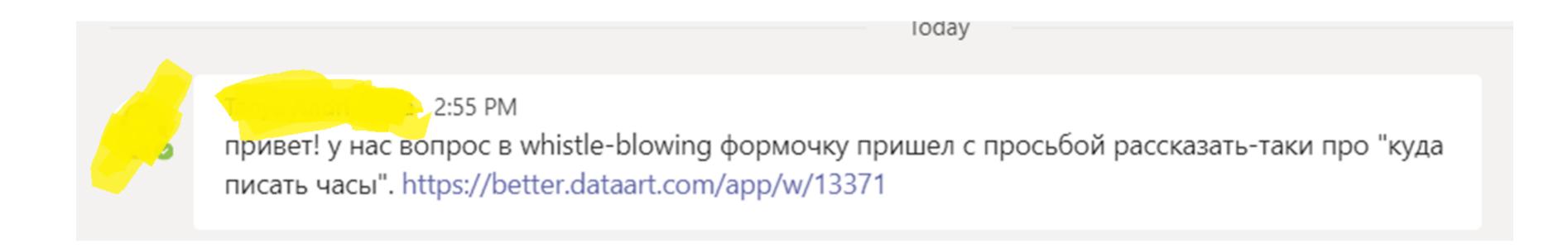


- Employer branding strategy is a subset of the overall business strategy (min HR strategy)
- We made 3 scenarios based on headcount fluctuations, we used them all in 9 months
- Do not cut marketing spending, reprioritize
- Keep the team
- Defend your EVP
- Plan your effort but be open minded about content

Ex., work from home, wellbeing, eco

# No mandatory fun





DataArt XXIII birthday party/July 2020

### DataArt 23th Anniversary

- 10 countries, 20+cities, 3500 specialists
- Online
- 3500 personal greetings
- \$ 100



# DataArt is turning 23 years young tomorrow! Let's party!

#### Happy DataArt's birthday!

This year has been very ... um, how to put it? It's complicated: it's been successful but devastating, scary but full of love and mutual support, crazy but fun. Well, we're not sure what to think of it.

But the only thing we know for sure is that we would not

Dear Nadezhda, thank you for many amazing years with DataArt, your responsiveness and helpfulness!

Please accept our deepest gratitude to you personally on this glorious day! Thank you for being an awesome friend and colleague!

Please join the <u>DataArt birthday zoom-zoom festival</u> in ---Teams! Zoom-zoom in Teams, funny, right?! =)

Looking forward to many more years together! Love,



### DataArt Zoom-Zoom Festival [in Teams]



Everything in the world is changing in an unprecedented way but one thing is for sure: the 4th of July is DataArt's 23rd anniversary! Let's celebrate!

#### July 6, 15.30 – 18.30 UTC. Year's Results Presentation & DJ Set!

Yury Kabrits along with practices leaders are announcing last year's results to all colleagues at the same time and after that we'll all enjoy an incredible live DJ Set!

#### July 7, 16.00 UTC. Evening couch with DataArt (ENG)

DataArt's older residents (those colleagues who have been working for the company 20+ years) will share funny stories, tell some legends and mention facts on the history of DataArt because on our birthday we also get a little nostalgic!

#### July 8, 16.00 UTC. Evening couch with DataArt (RUS)

DataArt's older residents (those colleagues who have been working for the company 20+ years) will share funny stories, tell some legends and mention facts on the history of DataArt because on our birthday we also get a little nostalgic!

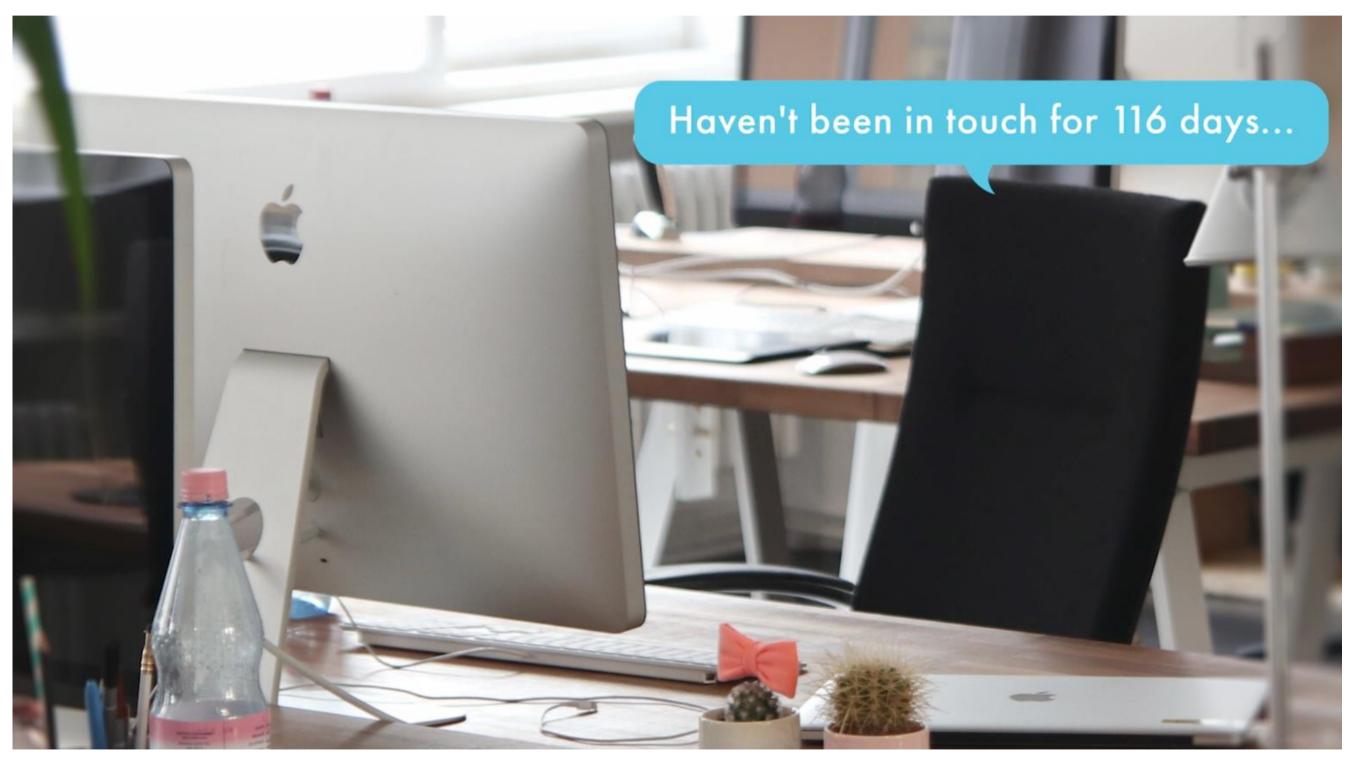
#### July 9, 15.00 UTC. Environmental and Social Performance Program couch talk

We are transforming our various Corporate Social Responsibility initiatives (both large and small) into a structured corporate Environmental and Social Performance Program (ESPP), and our birthday is the perfect time to share with you what we have been doing and what our plans for the future are!



# WFH Video



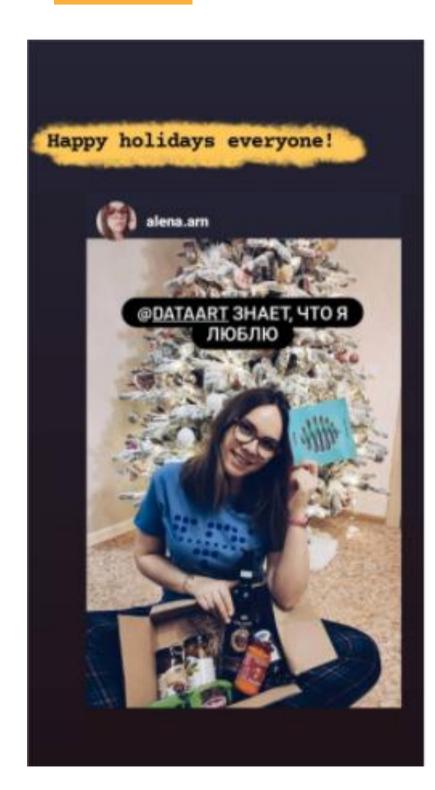


VELYKOIVANENKO DATAART 2021

DataArt New Year Party 2020/2021

# NY gifts (blast from the past + personal touch)











### Celebration Online



#### 2 events:

December, 21, morning

December, 28, evening

1K+ participants (~30% of DataArt)

### Budget

Platform \$26 000

Entertainment – \$100 (DJ)

### **Program**

- Team Satisfaction Results 2020 and labor marketing plans 2021
- Snowball fight/music
- DataArt Magic Skills
- DataArt talent show
- Dance flash mob
- Holiday Greetings from leadership
- Holiday cards exchange/music
- Ducks quiz
- DJ set









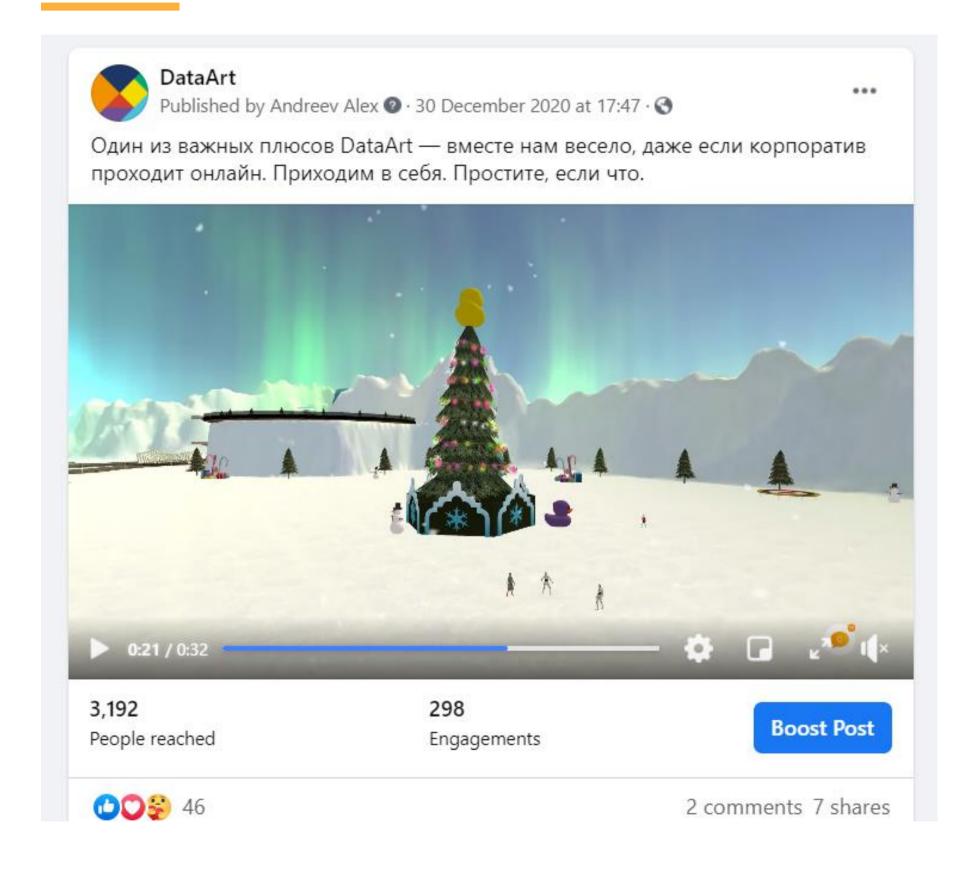






### New Year Video





https://www.facebook.com/DataArt.Dev/videos/1902771976531498/

### UGC











### Lessons learned



- Compliance first!
- People do not read instructions
- Easy registration form, video instructions, links to download in advance
- Tech support during the event
- Old ideas still work
- Personal touch is crucial

### How to plan?



#### **Business needs:**

- Remote offering
- Headcount growth
- CSR
- Employer branding is long-term
   strategy: no immediate value decision,
   keep future developments in mind (cost,
   organizational growth, operational
   difficulties, headcount turnover)

#### **Circumstances:**

- Remote/Online by default
- 2021: hybrid workplace (flexible movement)
- Rethinking our office spaces
- 1 event vs. series of events vs. party space
- Social component (CSR)
- Q3: Offline optional for events (hypothesis)

### Join DataArt!







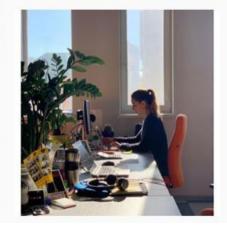


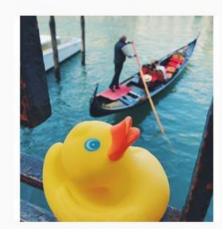
















Questions?