



# Сорсинг: инструменты и методы

Ирина Шамаева

<http://www.linkedin.com/in/irinashamaeva>



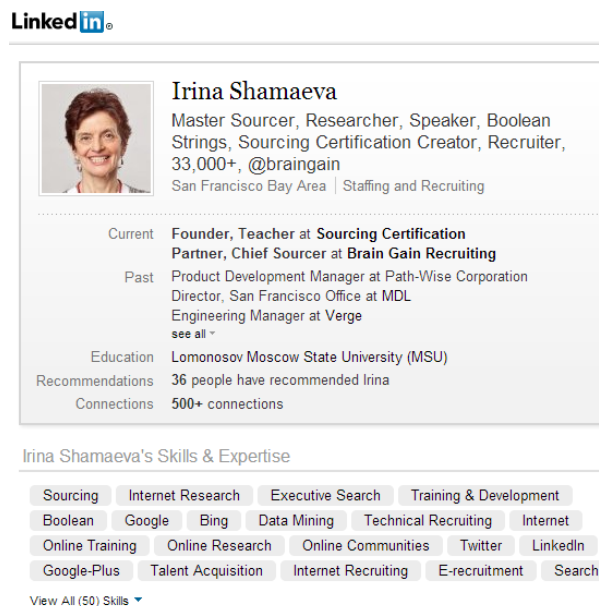
Sourcing Guidebook,  
Training Library, and Certification

<http://sourcingcertification.com>

# Presenter: Ирина Шамаева

- Current: Recruiter, Sourcer

LinkedIn



**Irina Shamaeva**  
Master Sourcer, Researcher, Speaker, Boolean Strings, Sourcing Certification Creator, Recruiter, 33,000+, @braingain  
San Francisco Bay Area | Staffing and Recruiting

**Current** Founder, Teacher at **Sourcing Certification**  
Partner, Chief Sourcer at **Brain Gain Recruiting**

**Past** Product Development Manager at Path-Wise Corporation  
Director, San Francisco Office at MDL  
Engineering Manager at Verge  
[see all](#)

**Education** Lomonosov Moscow State University (MSU)

**Recommendations** 36 people have recommended Irina

**Connections** 500+ connections

Irina Shamaeva's Skills & Expertise

Sourcing Internet Research Executive Search Training & Development  
Boolean Google Bing Data Mining Technical Recruiting Internet  
Online Training Online Research Online Communities Twitter LinkedIn  
Google-Plus Talent Acquisition Internet Recruiting E-recruitment Search

[View All \(50\) Skills](#)

- Past:

- Software Hiring Manager/Engineer (Java, C++) – San Francisco Bay Area – start-ups, Biotech
- Программист – ЗИЛ (3D design); больничная система

# Сорсинг

- Поиск людей с данными профессиональными качествами



- Контакт, оценка умений и опыта и попытка уговорить пойти на интервью

# Universal Search Principle

*“When you're deciding what words to put in the search box, try to choose words that are likely to appear on the site you're looking for.”*

- *Google Search Help*

# Как Правильно Искать

*"Когда вы думаете, какие слова поставить в поле поиска, попробуйте выбрать слова , которые могут оказаться на сайте, который вы ищете. "*



# Пример поиска на Гугле

- "или зарегистрируйтесь, чтобы связаться"
- Какие будут результаты поиска?



"или зарегистрируйтесь, чтобы связаться"



All

Videos

Images

News

Maps

More ▾

Search tools

About 170,000 results (0.35 seconds)

### [Александр Лукашенко | ВКонтакте](#)

[vk.com/aleksandr\\_lykashenko](https://vk.com/aleksandr_lykashenko) ▾ [Translate this page](#)

Александр Лукашенко, Минск, Беларусь. Войдите на сайт [или зарегистрируйтесь, чтобы связаться](#) с Александром Лукашенко или найти других Ваших ...

### [Денис Беринчик | ВКонтакте](#)

[vk.com/denis.berinchik](https://vk.com/denis.berinchik) ▾ [Translate this page](#)

Денис Беринчик, Киев, Украина. Войдите на сайт [или зарегистрируйтесь, чтобы связаться](#) с Денисом Беринчиком или найти других Ваших друзей.

### [Лилия Шевчик | ВКонтакте](#)

[vk.com/shevkhik\\_71](https://vk.com/shevkhik_71) ▾ [Translate this page](#)

Лилия Шевчик, Владимир, Россия. Войдите на сайт [или зарегистрируйтесь, чтобы связаться](#) с Лилией Шевчик или найти других Ваших друзей.

### [Павел Кутас | ВКонтакте](#)

[vk.com/p.kutas](https://vk.com/p.kutas) ▾ [Translate this page](#)

Павел Кутас, Минск, Беларусь. Войдите на сайт [или зарегистрируйтесь, чтобы связаться](#) с Павлом Кутасом или найти других Ваших друзей.



- "которые делятся идеями, возможностями"
- Какие будут результаты поиска?





"которые делятся идеями, возможностями"



**All** News Images Videos Maps More ▾ Search tools

About 882,000 results (0.35 seconds)

### Scott Belsky | LinkedIn

<https://ru.linkedin.com/in/scottbelsky?trk=pub-pbmap> - Translate this page

Greater New York City Area - Co-Founder/Head of Behance; VP Products, Mobile & Community at Adobe; Author & Investor - Adobe

Став участником LinkedIn, вы присоединитесь к 400 млн специалистов, **которые делятся идеями, возможностями** и контактами. Найдите общих ...

### Brad Keywell | LinkedIn

<https://www.linkedin.com/in/bradkeywell/ru> - Translate this page

Greater Chicago Area - Co-Founder and CEO at Uptake Technologies - Uptake

Став участником LinkedIn, вы присоединитесь к 400 млн специалистов, **которые делятся идеями, возможностями** и контактами. Найдите общих ...

### Ilya Gelfenbeyn | LinkedIn

<ru.linkedin.com/in/gelfenbeyn> - Translate this page

Palo Alto, California - CEO at api.ai - api.ai (Speaktoit)

Став участником LinkedIn, вы присоединитесь к 400 млн специалистов, **которые делятся идеями, возможностями** и контактами. Найдите общих ...

### Richard Branson | LinkedIn

<https://ru.linkedin.com/in/rbranson?trk=pub-pbmap> - Translate this page

Founder at Virgin Group - Virgin Group

Став участником LinkedIn, вы присоединитесь к 400 млн специалистов, **которые делятся идеями, возможностями** и контактами. Найдите общих ...



# "которые делятся идеями, возможностями" Санкт-Петербург java

"которые делятся идеями, возможностями" Санкт-Петербург java

All News Images Videos Maps More Search tools

About 4,160 results (0.45 seconds)

**Andrey Breslav | LinkedIn**  
<https://ru.linkedin.com/in/abreslav> Translate this page  
Россия - Lead Language Designer and Project Manager of Kotlin at JetBrains - JetBrains  
... к 400 млн специалистов, которые делятся идеями, возможностями и контактами. ... июнь 2010 – настоящее время (6 лет) Санкт-Петербург, Россия ... Courses: Software Design, Java Programming Language, Advanced Java ...

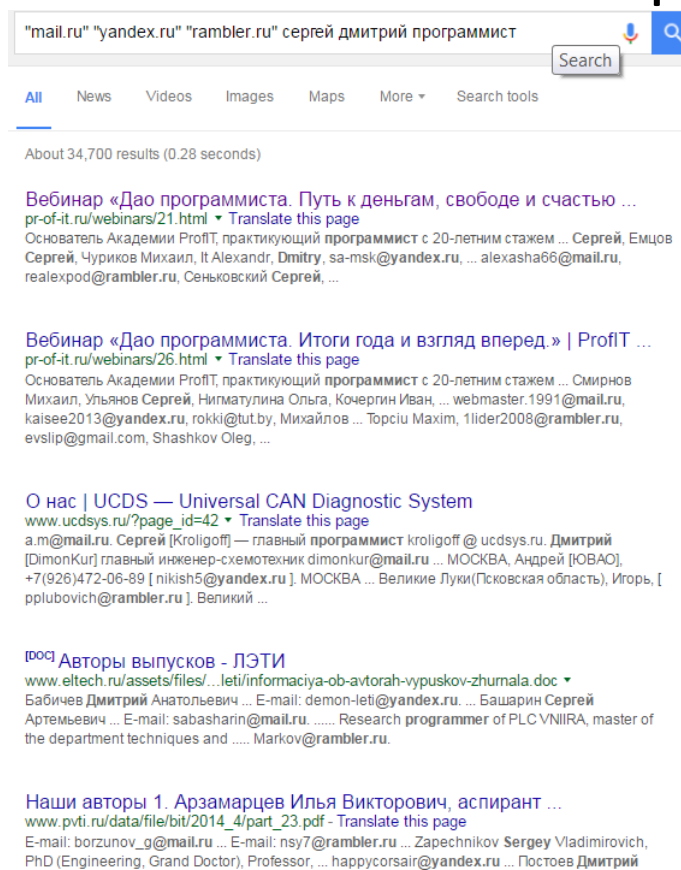
**Anton Arhipov | LinkedIn**  
<https://ru.linkedin.com/in/antonarhipov> - Translate this page  
Эстония - Product Manager at ZeroTurnaround - GeekOut Java Conference  
GeekOut Java Conference,; ZeroTurnaround. Ранее ... LinkedIn, вы присоединитесь к 400 млн специалистов, которые делятся идеями, возможностями и контактами. .... Студент (Санкт-Петербургский Государственный Университет).

**Дмитрий Барашев | LinkedIn**  
<https://ru.linkedin.com/in/dbarashev/ru> Translate this page  
Санкт-Петербург, Россия - Гуглер - St. Petersburg Academic University of the Russian Academy of Sciences  
St. Petersburg Academic University of the Russian Academy of Sciences, ... University of Saint-Petersburg ... Став участником LinkedIn, вы присоединитесь к 400 млн специалистов, которые делятся идеями, возможностями и контактами. ... Hands-on experience: web application front-end and clients, Java desktop ...

**Rodion Gorkovenko | LinkedIn**

# Поиск Списков

- "mail.ru" "yandex.ru" "rambler.ru" сергей дмитрий программист



The screenshot shows a search engine interface with the following elements:

- Search bar:** Contains the query "mail.ru" "yandex.ru" "rambler.ru" сергей дмитрий программист. Includes a microphone icon and a search button.
- Navigation:** Links for All, News, Videos, Images, Maps, More, and Search tools.
- Results:**
  - Result 1:** Вебинар «Дао программиста. Путь к деньгам, свободе и счастью ...»  
pr-of-it.ru/webinars/21.html | Translate this page  
Основатель Академии ProfiIT, практикующий программист с 20-летним стажем ... Сергей, Емцов Сергей, Чуриков Михаил, It Alexandr, Dmitry, sa-msk@yandex.ru, ... alexasha66@mail.ru, gealexrod@rambler.ru, Сеньковский Сергей, ...
  - Result 2:** Вебинар «Дао программиста. Итоги года и взгляд вперед.» | ProfiIT ...  
pr-of-it.ru/webinars/26.html | Translate this page  
Основатель Академии ProfiIT, практикующий программист с 20-летним стажем ... Смирнов Михаил, Ульянов Сергей, Нигматулина Ольга, Кочергин Иван, ... webmaster.1991@mail.ru, kaisee2013@yandex.ru, rokki@tut.by, Михайлов ... Topciu Maxim, 1lider2008@rambler.ru, evslip@gmail.com, Shashkov Oleg, ...
  - Result 3:** О нас | UCDS — Universal CAN Diagnostic System  
www.ucdsys.ru/?page\_id=42 | Translate this page  
a.m@mail.ru. Сергей [Kroligoff] — главный программист kroligoff@ucdsys.ru. Дмитрий [DimonKur] главный инженер-схемотехник dimonkur@mail.ru ... МОСКВА, Андрей [ЮВАО], +7(926)472-06-89 [nikish5@yandex.ru]. МОСКВА ... Великие Луки(Псковская область), Игорь, [rpilubovich@rambler.ru]. Великий ...
  - Result 4:** Авторы выпусков - ЛЭТИ  
www.eltech.ru/assets/files/...leti/informaciya-ob-avtorah-vypuskov-zhurnala.doc  
Бабичев Дмитрий Анатольевич ... E-mail: demon-leti@yandex.ru. ... Башарин Сергей Артемьевич ... E-mail: sabasharin@mail.ru. .... Research programmer of PLCVNIIRA, master of the department techniques and .... Markov@rambler.ru.
  - Result 5:** Наши авторы 1. Арзамарцев Илья Викторович, аспирант ...  
www.pvti.ru/data/file/bit/2014\_4/part\_23.pdf - Translate this page  
E-mail: borzunov\_g@mail.ru ... E-mail: nsy7@rambler.ru ... Zapechnikov Sergey Vladimirovich, PhD (Engineering, Grand Doctor), Professor, ... happycorsair@yandex.ru ... Постоев Дмитрий

# Сбор email'ов

- Email Extractor

pr-of-it.ru/webinars/21.html

## "PROFIT" АКАДЕМИЯ ПРОГРАММИРОВАНИЯ

Рыжонин Игорь, Безродный Дмитрий, Воротилов Пётр, Божко Сергей, Денис, Моя Сайткулов Ильдар, аросcelлобна ольга ильинична, Иванов кифорчук Виктория, Мелешт tryer@gmail.com, Корзов Оле ochka.79@mail.ru, y.ermolaev: azag ter, Якубов Игорь, Сизов м, fedorcovo@mail.ru, Князьков Сергей, Чуриков Михаил mail.com, putinvovka1952@bk. 3000@vandex.ru. baharenko1985@mail.ru. Квльба Александр. zhenek12@mail.ru. artbezh@gmail.com. Квпов Алексей. a.m.krvuchki

### Email Extractor 3.4.2

Total Email ID's Found : 50

- support@pr-of-it.ru
- apocello666@yandex.ru
- hex.exe@list.ru
- trild1996@gmail.com
- behappyartem@gmail.com
- andrey48812009@mail.ru
- xander\_alik@mail.ru
- ivanc860@gmail.com
- girafail@mail.ru
- valetanddama@gmail.com

Export



# X-Raying

- *X-raying*: так рекрутеры называют поиск с помощью оператора *site:*
- Например:
  - `site:ru`
  - `site:plus.google.com`
  - `site:deloitte.com/ru/en/profiles`
- Можно добавить ключевые слова и фразы; пример:
  - `site:ru "ищу работу"`



# X-Ray

- пример

site:slideshare.net JS Moscow, Russia

All Images Shopping Videos Maps More Search tools

About 847 results (0.82 seconds)

**Александр Рудевич, Javascript developer at Omnicomm**  
[www.slideshare.net/rudevich](http://www.slideshare.net/rudevich)  
Moscow, Russia. Work Javascript ... 3 months ago; Доклад "nw.js: введение в кросс-платформенные десктопные приложения на JS" Доклад "nw.js: ...

**Marat Dyatko, Ember.js front-end developer at Nokia | SlideShare**  
[www.slideshare.net/maratdyatko1](http://www.slideshare.net/maratdyatko1)  
Moscow, Russia, Russian Federation. Work Ember.js Front-End ... View all Likes · Ember.js at Zendesk by DanielBreves1 2 years ago. Loading Loading.

**Ilya Sokolov, Javascript/rubyonrails developer at Undev.ru**  
[www.slideshare.net/IlyaSokolov](http://www.slideshare.net/IlyaSokolov)  
Moscow, Russia ... My talk from PgConf.Russia 2016 by alexclear 6 days ago, 562 views; Эффективная стратегия для вашего бизнеса Эффективная ...

**Denis Izmaylov, Ceo at Startup makers | SlideShare**  
[www.slideshare.net/denisizmaylov](http://www.slideshare.net/denisizmaylov)  
Moscow, Russia, Russian Federation. Work CEO; Industry Technology ... 1 year ago; Moscow js node.js enterprise development Moscow js node.js enterprise ...

**Mike Kuznetsov, Web developer at ИВ РОШЕ Россия**  
[www.slideshare.net/michailkuznetsov](http://www.slideshare.net/michailkuznetsov) Translate this page  
Moscow, Russia ... Moscow js node.js enterprise development ... by stephenpa 7 years ago; Built



# X-Ray

- Пример [site:github.com "Санкт-Петербург" OR Saint-Petersburg "joined on"](#)

site:github.com "Санкт-Петербург" OR Saint-Petersburg "joined on"

All News Shopping Images Videos More Search tools

About 372 results (0.52 seconds)

**nvbn (Vladimir Iakovlev) · GitHub**  
<https://github.com/nvbn>  
Russia, Saint-Petersburg; nvbn.rm@gmail.com · <https://nvbn.github.io>; Joined on Oct 9, 2011  
Followers 476 Starred 9 Following · Follow · Contributions ...

**t3hk0d3 (Igor Yamolov) · GitHub**  
<https://github.com/t3hk0d3>  
May 18, 2016 - Igor Yamolov. t3hk0d3. SPB TV; Saint-Petersburg, Russia; clouster@yandex.ru  
Joined on May 19, 2009. 32 Followers 35 Starred 2 Following ...

**artem-zinnatullin (Artem Zinnatullin) · GitHub**  
<https://github.com/artem-zinnatullin>  
Artem Zinnatullin. artem-zinnatullin. NY Times, Pushtorefresh. Saint-Petersburg;  
artem.zinnatullin@gmail.com · [https://twitter.com/artem\\_zin](https://twitter.com/artem_zin); Joined on Aug 8, ...

**marshall-lee (Vladimir Kochnev) · GitHub**  
<https://github.com/marshall-lee>  
Vladimir Kochnev. marshall-lee. Evil Martians; Russia, Saint Petersburg; Joined on Jan 5, 2011  
Followers 148 Starred 21 Following ...

**citizen-stig (Nikolay Golub) · GitHub**  
<https://github.com/citizen-stig>

# Google Operator Reference - Operator filetype:



- Search for a specified file type, such as PDF, DOC, TXT, or XLS:
  - [filetype:pdf] - PDF files
  - [filetype:xls] (older versions) or [filetype:xlsx] (newer versions) - Excel files



# Reference - Operator site: (also called X-Raying)



- Look for results from a given domain

## Examples:

- [site:edu] - search on websites that end in EDU
- [site:nih.gov] - search on the National Institute of Health website
- [site:docs.google.com/document/d] - search for document on Google Docs

# Reference - Operator intitle:



- Search for keywords or phrases in the title of a web page (shown as **blue text** in Google search results)
  - [intitle:"about us"] - the phrase "About Us" must appear in the page title
  - [intitle:"member directory" bar association] - adding keywords to the *intitle:* search

# Reference - Operator inurl:



- Search for keywords or phrases in page URL's (shown as green text in Google search results):
  - [inurl:careers] - the word "careers" must appear in the URL
  - [inurl:org-chart site:scribd.com] - adding keywords to the search



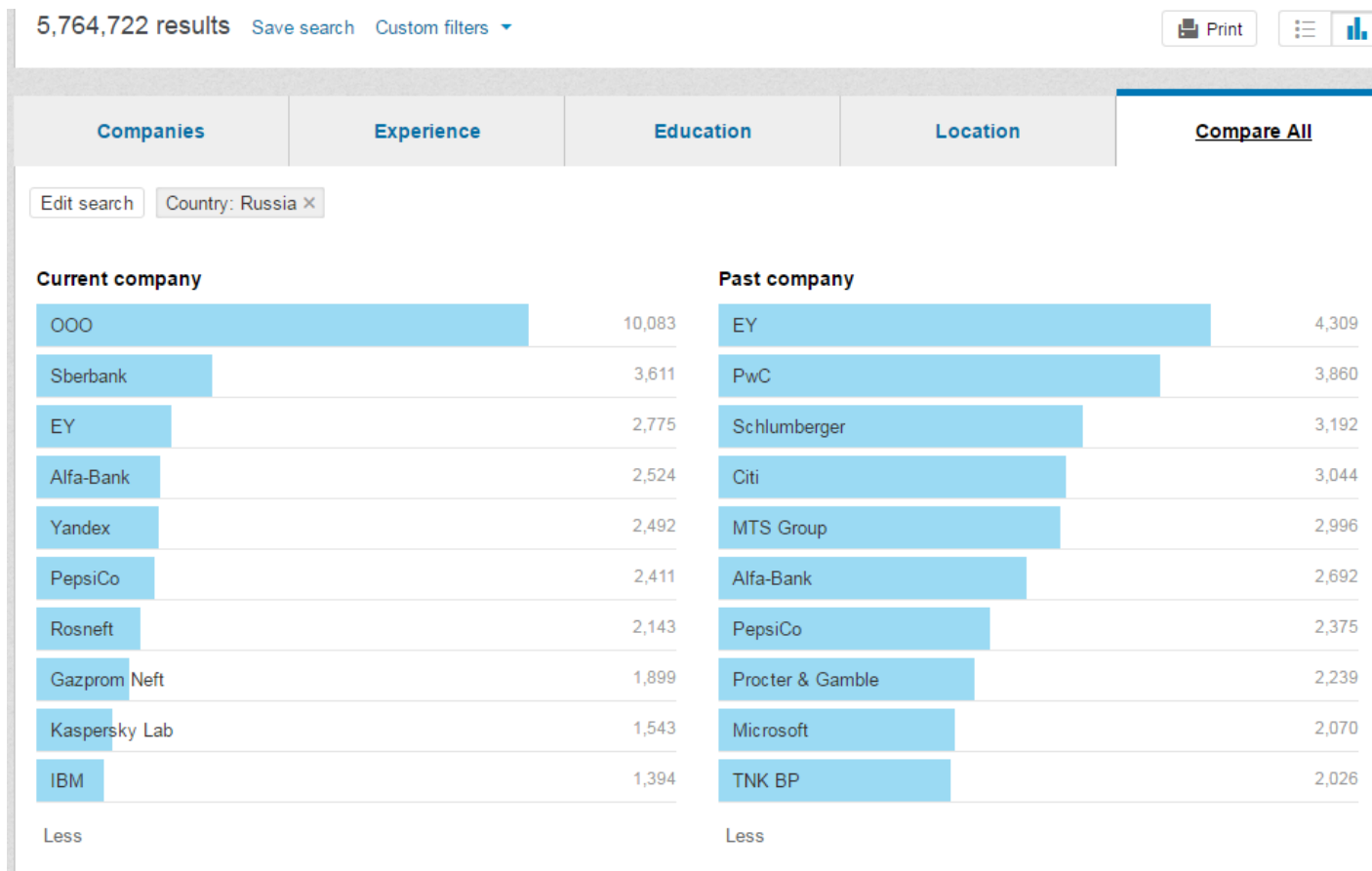
# LinkedIn

- “The” global business network, with no competition in sight
- 2016: ~400 MLN profiles
- LinkedIn has combined business networking with recruiting, changed standard recruiting practices
- LinkedIn is expensive, buggy, often changes functionality without announcing
- Yet almost 100% recruiters world-wide continue using it as the top source for professional data



# LinkedIn - Россия - Статистика

- Место работы





# LinkedIn - Россия

## Обучение и Опыт

### Years of experience

Less than 1 year	51,392
1 to 2 years	272,935
3 to 5 years	480,859
6 to 10 years	540,480
More than 10 years	503,887

### School

Lomonosov Moscow State University (MSU)	52,924
Saint Petersburg State University	29,644
Higher School of Economics	22,098
Bauman Moscow State Technical University	18,749
Finance University under the Government of the Russian ...	16,364

### Years in current position

Less than 1 year	102,475
1 to 2 years	417,191
3 to 5 years	480,099
6 to 10 years	319,475
More than 10 years	235,291

### Field of study

Economics	38,118
Business Administration and Management, General	18,225
English Language and Literature/Letters	12,701
Finance, General	12,429
Information Technology	11,588
Marketing	10,067
Computer Science	10,003
Physics	9,677
Mathematics	9,484
Law	8,254

Less



# LinkedIn - Россия - Районы

## Location

Russian Federation	5,764,722
Moscow, Russian Federation	411,285
Saint Petersburg, Russian Federation	166,389
Moscow Region, Russian Federation	144,923
Sverdlovsk Region, Russian Federation	62,753
Krasnodar Territory, Russian Federation	58,582
Rostov Region, Russian Federation	46,821
Republic of Tatarstan, Russian Federation	45,827
Samara Region, Russian Federation	43,559
Novosibirsk Region, Russian Federation	43,317

Less



# Смешанный русско-английский запрос

- Title = программист OR "software engineer"

The screenshot shows the LinkedIn search interface. The search bar contains the text "java". The search results are displayed on the right side of the page, showing three profiles. The left sidebar contains search filters and input fields.

**Search**  
Advanced >

All  
**People**  
More...

**Keywords**

**First Name**

**Last Name**

**Title**

**Current**

4,218 results for java • View results in Recruiter

**Ivan Maidanski** 2nd  
Senior **Software Engineer** at Samsung Electronics  
Russian Federation • Information Technology and Services  
▶ 1 shared connection • Similar

Current: Expert **Software Engineer**, Project Lead at Samsung Electronics  
- lead projects (code analysis and optimizing..., - prototype and develop **software** tools...

Past: Senior **Java** Developer at Deutsche Bank  
FX IT **software** development (Risk Management System)

**Nikolay Gorokhov** 2nd  
**Java Software Engineer** at Deutsche Bank  
Russian Federation • Information Technology and Services  
▶ 1 shared connection • Similar

Current: **Java Software Engineer** at Deutsche Bank

**Alexey Batsman** 2nd  
**Software Engineer** at Wirecard AG  
Munich Area, Germany • Information Technology and Services  
▶ 2 shared connections • Similar

Current: **Software Engineer** at Wirecard AG  
Past: Senior **Java** Developer at Nitka Technologies





*Tip.* Use LinkedIn People Search for Competitive Intelligence Research

A screenshot of the LinkedIn search interface. The top navigation bar shows the LinkedIn logo. Below it is a search bar with a blue 'Search' button and a link to 'Advanced >'. A dropdown menu is open, showing 'All', 'People' (highlighted with a blue bar), and 'More...'. Below the dropdown are several filter fields: 'Keywords' with a text input containing 'java' (circled in red), 'First Name', 'Last Name', 'Title', 'Company', 'School', 'Location' (a dropdown menu with 'Located in or near:' and a double-headed arrow), and 'Country' (a dropdown menu with 'Russian Federation' and a double-headed arrow, also circled in red).



# Где живут, работают и учились Те, у кого есть Java

**Location**

- All
- Russian Federation (38352)
- Moscow, Russian Fed... (5785)
- Saint Petersburg, Rus... (4418)
- Moscow Region, Rus... (1500)
- Novosibirsk Region, R... (1009)
- [+ Add](#)

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**Current Company**

- All
- Luxoft (868)
- Netcracker (543)
- Yandex (510)
- EPAM Systems (478)
- Sberbank-Technology (458)
- [+ Add](#)

**Past Company**

- All
- Luxoft (935)
- Netcracker (496)
- MERA (468)
- Yandex (461)
- EPAM Systems (422)
- [+ Add](#)

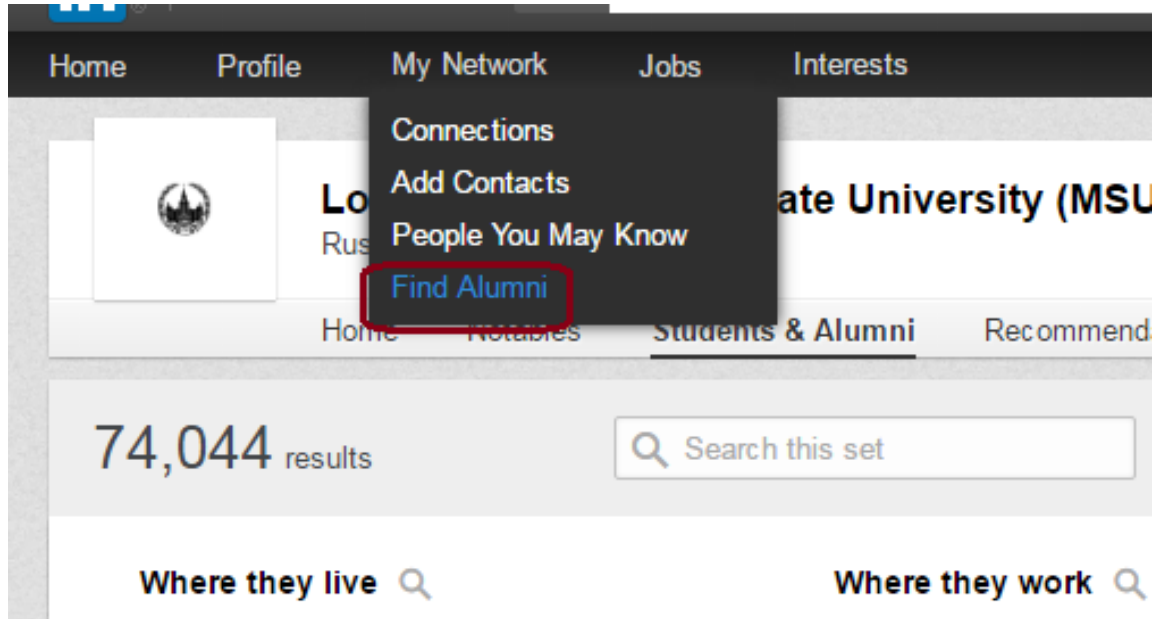
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**School**

- All
- Saint Petersburg Stat... (1321)
- Lomonosov Moscow ... (1234)
- Peter the Great St.Pet... (1057)
- ITMO University (894)
- Moscow Institute of Ph... (805)
- [+ Add](#)



# Поиск выпускников



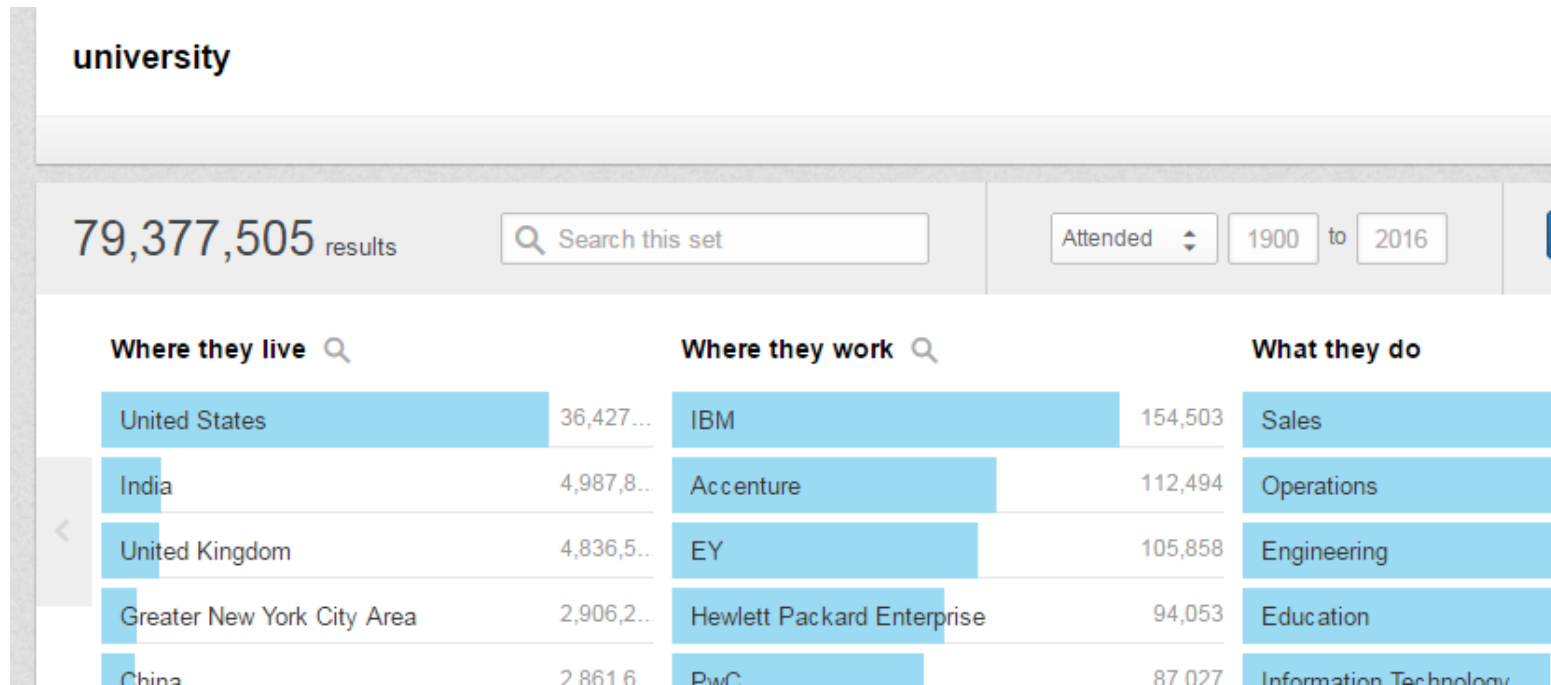
The screenshot shows the LinkedIn interface for searching alumni. At the top, there is a navigation bar with 'Home', 'Profile', 'My Network', 'Jobs', and 'Interests'. Below this, a dropdown menu is open under 'My Network', listing 'Connections', 'Add Contacts', 'People You May Know', and 'Find Alumni' (which is highlighted with a red box). The main content area shows search results for 'ate University (MSU)'. Below the search bar, it displays '74,044 results' and a search input field labeled 'Search this set'. At the bottom, there are two filter options: 'Where they live' and 'Where they work', each with a magnifying glass icon.



# Alumni Hack:

- Те, кто учились в ВУЗе, в названии которого есть слово university

<https://www.linkedin.com/edu/alumni?name=university>



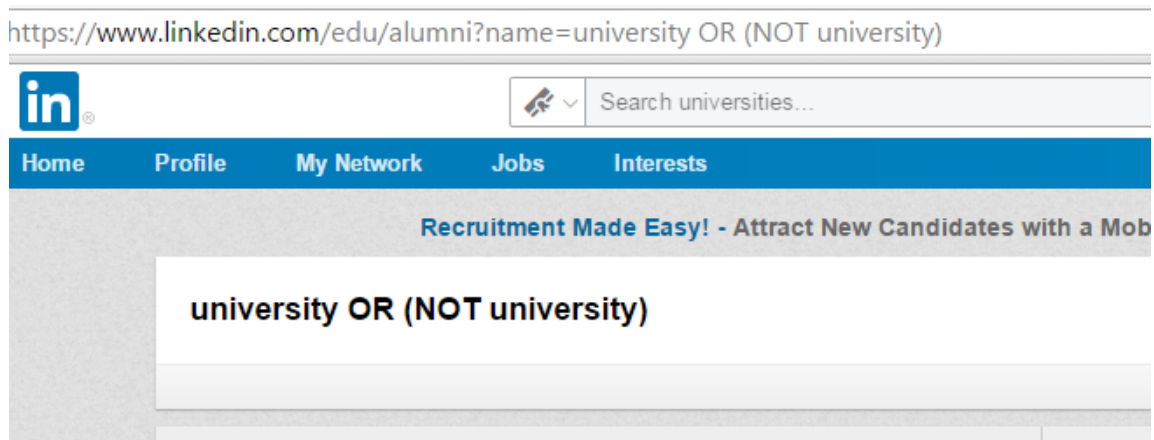


# Alumni Search Hack



[https://www.linkedin.com/edu/alumni?name=university OR \(NOT university\)](https://www.linkedin.com/edu/alumni?name=university OR (NOT university))

Кого найдет этот поиск?





university OR (NOT university)

LinkedIn for Edu

446,640,745 results

Search this set

Attended

1900

to 2016

Change university

Where they live

United States	124,05...
India	34,431...
Brazil	24,994...
China	20,659...
United Kingdom	19,364...
Canada	11,718...
France	11,355...
Italy	8,761,8...
Spain	8,065,6...
Mexico	7,960,6...

Where they work

IBM	392,727
Accenture	266,981
Tata Consultancy Services	255,612
Hewlett Packard Enterprise	246,420
EY	189,371
Deloitte	156,539
PwC	150,268
Oracle	143,528
Microsoft	134,919
Apple	119,523

What they do

Operations	23,12
Sales	19,85
Entrepreneurship	14,69
Education	14,44
Engineering	13,91
Administrative	13,62
Information Technology	10,94
Healthcare Services	9,953
Support	9,933
Finance	7,864

university OR (NOT university)

LinkedIn

446,640,745 results

Search this set

Attended

1900

to 2016

Change

What they studied

Business Administration and Management...	
Marketing	4,184,3...
Economics	3,649,7...
Computer Science	3,304,7...
Accounting	2,753,5...
Electrical and Electronics Engineering	2,720,3...
Psychology	2,671,3...
Finance, General	2,454,0...
Law	2,196,4...
Information Technology	2,161,3...
Business/Commerce, General	2,040,8...
English Language and Literature (Classical)	1,984,5...

What they're skilled at

Microsoft Office	37,413...
Customer Service	30,401...
Management	28,464...
Project Management	19,802...
Leadership	19,191...
Strategic Planning	18,787...
Sales	15,535...
Negotiation	12,289...
Marketing	11,950...
Team Leadership	10,231...
Training	10,165...
Business Strategy	10,100...

How you are connected

1st Connections
2nd Connections
Group Members
3rd + Everyone Else



# Теперь можем искать по *Skills*

951,040 results  Attended ▾

.NET x Clear all

### What they studied 🔍

Computer Science	238,063
Information Technology	108,428
Computer and Information Sciences an...	80,311
Computer Engineering	62,969
Computer Software Engineering	55,808

### What they're skilled at

- .NET
- Social Networking
- Networking
- ASP.NET
- Network Administration



.NET x

Russian Federation x

Saint Petersburg, Russian Federation x

Clear all

### Where they live

Add any location	
United States	249,592
India	169,120
United Kingdom	52,709
Canada	39,979
Brazil	30,943
Bengaluru Area, India	25,907
Australia	24,350
Greater Seattle Area	23,976
Greater New York City Area	21,213

### Where they work

EPAM Systems	198
Luxoft	142
Kaspersky Lab	132
DataArt	110
Yandex	86
Deutsche Bank	83
JSC "Arcadia Inc"	80
Microsoft	79
Developer Express, Inc.	67
SKB Kontur	61

### What they do

Engineering
Information Technology
Program and Feature Development
Entrepreneurship
Research
Quality Assurance
Consulting
Operations
Support
Education





# Найти человека на LinkedIn по email

- Tool: **Rapportive** – ВЗЯТЬ ТУТ: <https://rapportive.com/>
- Работает с chrome и Gmail

(gmail)



Владимир Побережный



zooz.hire@mail.ru

Ukraine

Студент в организации ХНУРЭ

LinkedIn

CONNECT

Владимир is in your third-degree network.  
You may know them through:



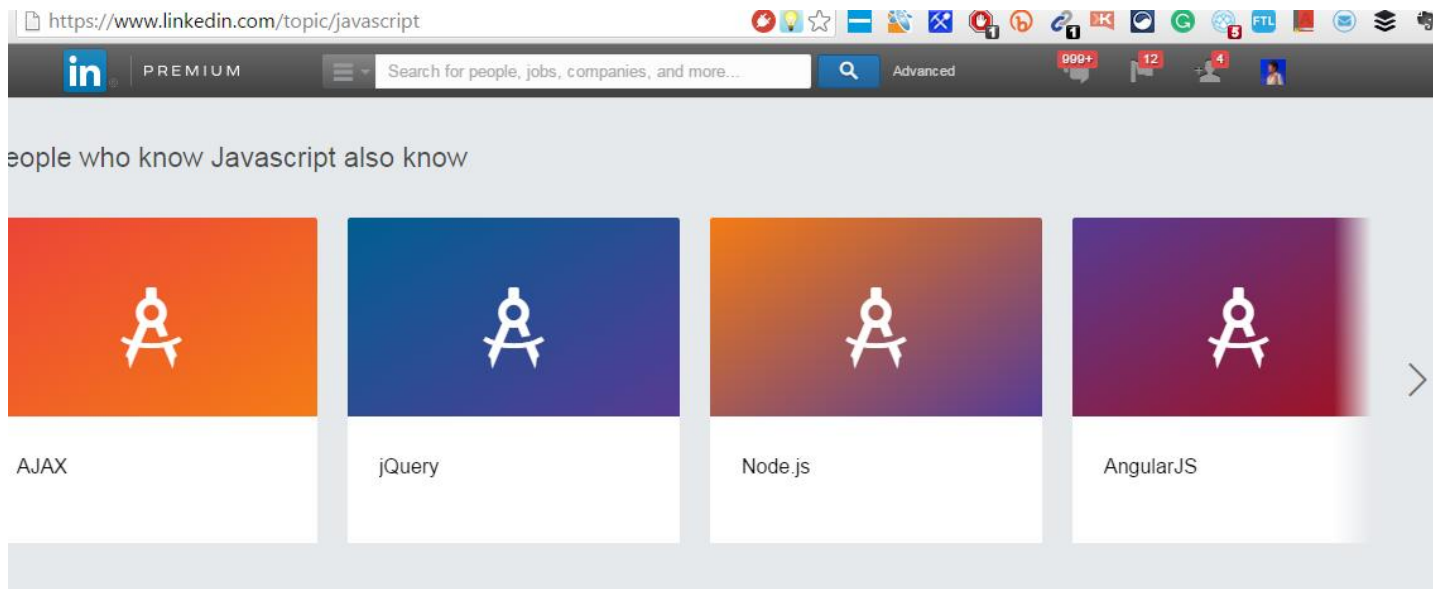
support | privacy | my profile

rapportive



# Поиск Терминов

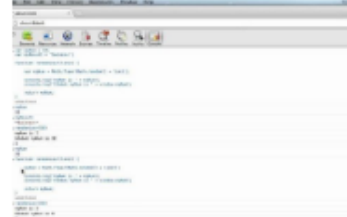


- <https://www.linkedin.com/topic/javascript>





# Поиск терминов


→ ↻ <https://www.linkedin.com/topic/edu/javascript> ☆



**Web**      **JavaScript Essential Training**      **Introducing the JavaScript Language**  
Lynda      Lynda      Lynda  
Online course      Online course      Online course

---

Articles by LinkedIn members      [See all 34,799 articles](#) ▶



**Before you learn a new JavaScript framework, make sure you've mastered these techniques**  
24,870 views

...master these **JavaScript** fundamentals. They will help you learn frameworks quicker and give you a foundation that you can use regardless of what

### JavaScript at a glance

Related topics

- AJAX
- jQuery
- AngularJS
- Node.js
- Backbone.js
- JSON
- MVC
- jQuery UI
- Bootstrap
- Less

JavaScript professionals work at:

Tata Consultancy Services	29,490
Accenture	28,213
Cognizant	25,535

More

JavaScript professionals have these skills:

HTML	1,701,707
Java	1,631,447
SQL	1,553,313



# X-raying LinkedIn - Countries

- *site:ru.linkedin.com/in OR site:ru.linkedin.com/pub -pub.dir <keywords>*
- Example: [site:ru.linkedin.com/in OR site:ru.linkedin.com/pub -pub.dir Москва, Россия UI/UX consultant](#)



n/in OR site:ru.linkedin.com/pub -pub.dir Москва, Россия UI/UX consultant

All

Maps

Images

Videos

News

More ▾

Search tools

About 2,530 results (0.63 seconds)

Tip: Search for **English** results only. You can specify your search language in [Preferences](#)

### Jane Portman | LinkedIn

<https://ru.linkedin.com/in/uibreakfast>

Москва, Россия - UI/UX consultant, writer & speaker. Author of The UI Audit. - UI Breakfast  
Jane is an independent **UI/UX consultant**, writer & speaker from Russia who helps SaaS found  
build focused, profitable products. Her latest book, The UI ...

### Alexis Larin | LinkedIn

<https://ru.linkedin.com/in/alexislarin>

Санкт-Петербург, Россия - Product Designer - Charge Limited  
More about **UI/UX** than graphic. Pain-in-neck and ... декабрь 2013 – июнь 2015 (1 год 7  
месяцев)Москва, Россия. Leading the ... Badoo. **UX Consultant**.

### Jane Portman | LinkedIn

<https://ru.linkedin.com/in/jane-portman-5746a965> ▾ [Translate this page](#)

Москва, Россия - Designer, UI/UX consultant, writer. Author of Mastering App Presentation. - L  
Breakfast

Jane Portman. Designer, **UI/UX consultant**, writer. Author of Mastering App Presentation. Реги  
Москва, Россия; Отрасль: Программное обеспечение ...



# X-Raying LinkedIn

- [site:ru.linkedin.com/in OR site:ru.linkedin.com/pub -pub.dir -“настоящее время”](#)
- Пример: поиск тех, кто не работает в настоящее время
- (английский аналог: -present)



# X-Raying Google-Plus

- site:plus.google.com "works at yandex" gender female

The screenshot shows a Google search interface with the following elements:

- Search bar:** Contains the query "site:plus.google.com 'works at yandex' gender female".
- Navigation tabs:** "All" (selected), "News", "Maps", "Images", "Videos", "More", "Search tools".
- Results summary:** "49 results (0.42 seconds)".
- Search results:**
  - Anastasiya Kiseleva - About - Google+**  
<https://plus.google.com/115408614305168544445/about>  
Anastasiya Kiseleva. **Works at Yandex.** Add to circles ... Gender. Female. Work. Employment. Yandex. account manager, present. Links. YouTube. Anastasiya ...
  - Anna Vlasyuk - About - Google+**  
<https://plus.google.com/109781886147955243409/about>  
**Works at Yandex.** Lived in Saint-Petersburg ... Employment. Yandex. Event manager, 2012 - pr Basic Information. Gender. Female. Story. Tagline. Made in ...
  - Вера Лейзерович - About - Google+**  
<https://plus.google.com/116446691469479012450/about>  
**Works at Yandex.** Add to circles ... Gender. Female. Work. Employment. Yandex. Head of Por Main page group, 2008 - present. Links. YouTube.
  - Melissa McDonald - About - Google+**  
<https://plus.google.com/+MelissaMcDonald1/about>  
Profile. Cover photo. Melissa McDonald. **Works at Yandex** ... International Marketing Manager. Employment. Yandex. present. Basic Information. Gender. Female ...
  - Мария Петряева - About - Google+**



# Поиск на Facebook

- «найти друзей»
- Поиск по месту жительства, Школе, ВУЗу, организации

## Search for Friends

Find friends from different parts of your life

### Name

### Hometown

 Moscow, Russia

### Current City

 Berkeley, California

### High School

 Московский государственный университет имени М.В.Ломоносова

### Mutual Friend

 Julia Tverskaya Suzy Tonini Vinogradova Elena

### College or University

 UC Berkeley

### Employer

 People Sourcing Certifications Brain Gain Recruiting The Internet

### Graduate School

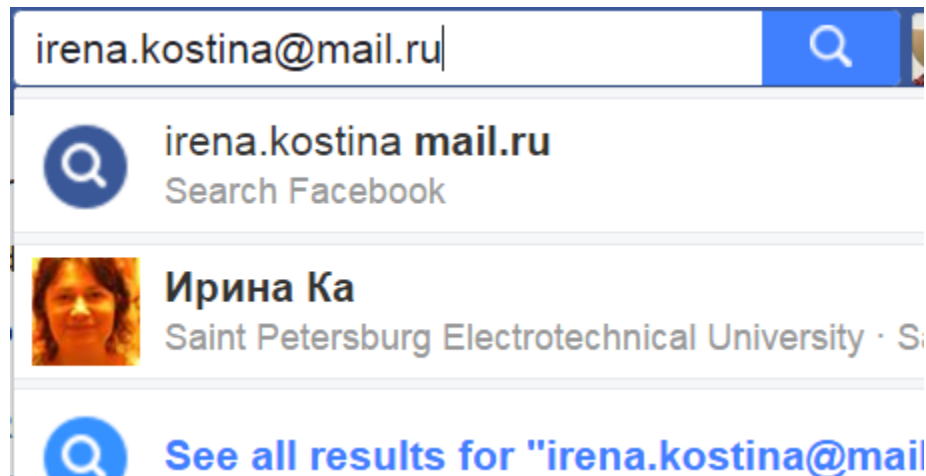
 Lomonosov Moscow State University





# Найти на ФБ по Email

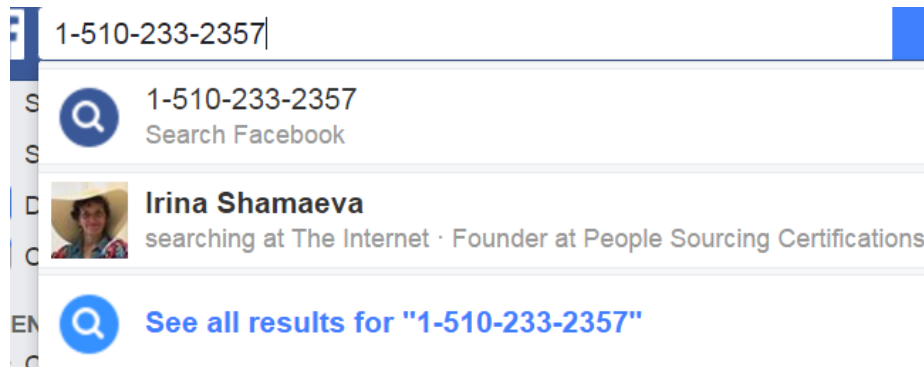
- Simply type the email address into the search box





# По номеру мобильного

- Simply type the email address into the search box





# Подсказка (части) Email Address


- By using the [Find Your Account](#) page – enter the FB text ID (at the end of the URL), name, phone number, or email address:

---

**Find Your Account**

---

Email, Phone, Username or Full Name



---

[can't identify my account](#)





...ВИДИМ ЧАСТЬ АДРЕСА...

## Reset Your Password

---

How would you like to reset your password?

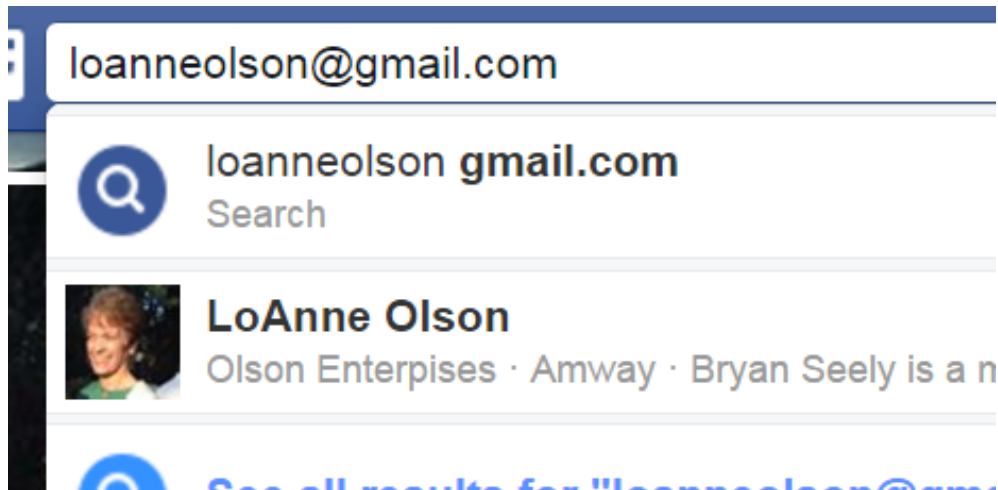
-  **Email me a link to reset my password**  
|\*\*\*\*\*n@gmail.com
-  **Text me a code to reset my password**  
+\*\*\*\*\*52



**LoAnne Olson**  
Facebook User

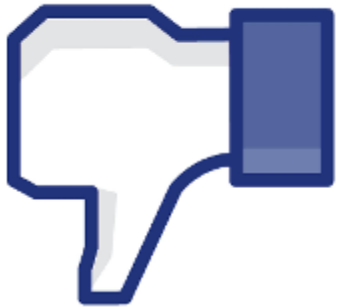


...ИНОГДА МОЖЕМ УГАДАТЬ





# Поиск



- (В результатах будет СЛИШКОМ МНОГО синонимов)





# Graph Search



- Officially discontinued
- Access via this tool by Shane McCusker  
<http://www.intel-sw.com/blog/facebook-search>



Григ

### Find People on Facebook who

Like	▼	javascript	AND	×	
Lives	▼	Present	▼	AND	×

[Clear Criteria](#) [Search Facebook](#)

[Designed by Intelligence Software](#)

[About this tool](#)



**Виктор Сорокин (Чёрный Полк...**

Lives in **Novosibirsk, Russia** · From **Mosc**  
Likes **JavaScript**  
114 followers

.. 2



**Samvel Grigoryan**

Lives in **Novosibirsk, Russia**  
Likes **Javascript Developers**  
Read **Mediarpex**

1





# Другой FB Graph Tool

- <https://searchisback.com>
- Has a DB of employers, companies, job titles

**Search is Back!**  
Find people on Facebook again, knobs are back!  
A project by Michael Morgenstern ([more info](#)).

FIND PEOPLE | EVENTS | POSTS & SHARES | PHOTOS

Search for Friends

Gender: All

Interested in: All

Relationship status: All

Current location:

Interest:

Current company:

Current school:

Job title: qual

Language spoken:

Major:

Born:

Name:

Find

- Software Quality Assurance
- Software Design Engineer in Test
- Quarterback
- Official Nintendo Seal of Quality
- Treasurer (Quaestor)
- Qualified Accountant
- Board of directors (Hội đồng quản trị)
- Chief quality officer
- Marketing Management (Quản trị tiếp
- Public Relations (Quan hệ công chúng)

# X-Raying Meetup.com



*site:meetup.com "member since"...*

site:meetup.com "member since" "system administrator" New York

Web Images News Videos Maps More ▾ Search tools

34 results (0.41 seconds)

**Fatih B. - NYC Turquoise Group (New York, NY) - Meetup**  
[www.meetup.com/NYC-Turquoise/members/8280478/](http://www.meetup.com/NYC-Turquoise/members/8280478/) ▾  
New York NY - Member  
NYC Turquoise Group - Home - Members - Sponsors ... **New York, NY 10104. System Administrator.** Location: **New York, NYUSA 10018. Member since:** October ...

**Ugur K. - NYC Turquoise Group (New York, NY) - Meetup**  
[www.meetup.com/NYC-Turquoise/members/10410810/?listing=event...](http://www.meetup.com/NYC-Turquoise/members/10410810/?listing=event...)  
New York NY - Member  
Member. NYC Turquoise Group <http://www.meetup.com/NYC-Turquoise/> 20081017.  
**New York, NY 10104. System Administrator ... Member since:** September 14 ...

**Younghyuk K. - New York City Cloud Foundry Meetup (New York, NY) - Meetup**  
[www.meetup.com/New-York-City-Cloud-Foundry-Meetup/.../86895222/](http://www.meetup.com/New-York-City-Cloud-Foundry-Meetup/.../86895222/)  
New York NY - Member  
**New York** City Cloud Foundry Meetup ... **Member since:** March 6, 2014 ... Introduction  
Linux **system administrator** in Gabriels Technology Solutions. No Photo ...

**Alikyi N. - Brooklyn Coded (Brooklyn, NY) - Meetup**  
[opensource.meetup.com/594/members/41192362](http://opensource.meetup.com/594/members/41192362) ▾

# StackOverFlow...



- ... is one of the sites on StackExchange, a Q&A platform



















# Users/Search



- Search users: by ID only

Type to find users:

week month **quarter** year all

 <b>Gordon Linoff</b> New York, United States <b>36.2k</b> sql, mysql, sql-server	 <b>anubhava</b> Bangalore, India <b>34.3k</b> regex, .htaccess, bash	 <b>Martijn Pieters</b> Cambridge, United Kingdom <b>33.3k</b> python, python-2.7, python-3.x	 <b>Arun P Johny</b> Bangalore, India <b>29.9k</b> jquery, javascript, html
 <b>Jon Skeet</b> Reading, United Kingdom <b>26.9k</b> c#, java, .net	 <b>Hans Passant</b> Madison, WI <b>25.9k</b> c#, .net, winforms	 <b>David Heffernan</b> Ulverston, United Kingdom <b>24.2k</b> delphi, c++, c#	 <b>falsetru</b> Seoul, South Korea <b>23.8k</b> python, regex, ruby
 <b>dasblinkenlight</b> United States <b>23.1k</b> java, c#, c	 <b>VonC</b> France <b>22.5k</b> git, github, eclipse	 <b>CommonsWare</b> Closer Than You Think <b>21.4k</b> android, java, android-intent	 <b>T.J. Crowder</b> United Kingdom <b>21.4k</b> javascript, jquery, arrays
 <b>Quentin</b> United Kingdom <b>21.1k</b> javascript, html, php	 <b>Darin Dimitrov</b> Sofia, Bulgaria <b>20.7k</b> asp.net-mvc, c#, asp.net	 <b>JB Nizet</b> Saint-Etienne, France <b>20.7k</b> java, hibernate, java	 <b>thefourtheye</b> Chennai, India <b>20.3k</b> python, javascript, list

# Stackoverflow User Profile



The screenshot shows the Stack Overflow profile page for Mike Seymour. The browser address bar displays 'stackoverflow.com/users/204847/mike-seymour'. The navigation bar includes 'Questions', 'Tags', 'Users', 'Badges', 'Unanswered', and 'Ask Question'. The profile header shows 'Mike Seymour' with a 'less info' link and a 'network profile' icon. A profile picture of Mike Seymour is on the left. To the right, a bio section is highlighted with a red box, containing the text: 'I'm an experienced programmer, specialising in creating high performance software for Linux using C++. In the past, I've built audio processing engines for digital music players, and I'm currently working on real-time financial trading. I live in London, UK.' Below the bio, there are statistics: '111,868 reputation', '7 • 122 • 237', and '5,944 profile views'. The 'stats' section shows 'member for 4 years, 4 months' and 'seen 10 hours ago'. The 'summary' tab is selected, showing '1,952 Answers' and a bar chart of reputation over time. The reputation is '111,868 Reputation' and 'top 0.03% this quarter'.



# X-Raying StackOverflow

- [site:stackoverflow.com/users javascript moscow](https://www.google.com/search?q=site:stackoverflow.com/users+javascript+moscow)

site:stackoverflow.com/users javascript moscow

All News Images Videos Shopping More ▾ Search tools

About 923 results (0.48 seconds)

**User seriyPS - Stack Overflow**  
[stackoverflow.com/users/410556/seriyps](https://stackoverflow.com/users/410556/seriyps) ▾  
Python, JavaScript, PHP, Erlang, XSLT, Linux. 110 answers. 0 questions. ~236k people reached. **Moscow, Russia**; seriyps.ru; Member for 5 years, 9 months; 266 ...

**User Dmitriy Loskutov - Stack Overflow**  
[stackoverflow.com/users/5784724/dmitriy-loskutov](https://stackoverflow.com/users/5784724/dmitriy-loskutov) ▾  
Excellent programming skills: JavaScript(ES6), React+Flux, AngularJS, ... **Moscow, Russia**; dloskutov; Member for 4 months; 97 profile views; Last seen 13 mins ...

**User Larionov Nikita - Stack Overflow**  
[stackoverflow.com/users/2237681/larionov-nikita](https://stackoverflow.com/users/2237681/larionov-nikita) ▾  
I'm full stack developer from Russia, **Moscow**. My tech-stack is JavaScript, NodeJS, SQL, PostgreSQL. Also i love ... 0 How to create an javascript array in my case?

**User Nick Shebanov - Stack Overflow**  
[stackoverflow.com/users/1285763/nick-shebanov](https://stackoverflow.com/users/1285763/nick-shebanov)  
I'm a web developer from **Moscow**. I love Ruby, Rails, JavaScript and hipstering :D. 2 answers.

# GitHub

- **GitHub** is a web-based hosting service for software development projects – those that are, mostly, open-source.
- **Tip:** to source on github, join as a member and log in to explore ar



# Top 25 Programming Languages



JavaScript

Java

Ruby

CSS

PHP

Python

C

C++

C#

Objective-C

Shell

Perl

CoffeeScript

R

Go

Scala

Swift

TeX

Lua

VimL

Haskell

Clojure

Groovy

Matlab

Puppet

Arduino

TypeScript

Emacs Lisp

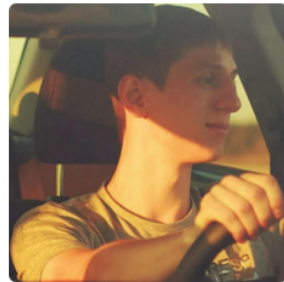
Visual Basic

Rust





# A Github Profile



**Вячеслав Шабельник**  
RootMale

X1  
Харьков  
RootMale@gmail.com  
http://it-dots.blogspot.com  
Joined on Dec 14, 2011

**14** Followers  
**1.4k** Starred  
**29** Following

Contributions **Repositories** Public activity

Follow

Find a repository... Search

All Sources Forks Mirrors

## backstack

forked from pwalczyszyn/backstack

Simple Backbone extension library providing alternative mechanism to navigate/route between application views.

Updated on Jan 14, 2014

## cordova-cli

forked from apache/cordova-cli

Mirror of Apache Cordova CLI

Updated on Dec 23, 2013

## cordova-android

forked from apache/cordova-android

Mirror of Apache Cordova Android

Updated on Dec 23, 2013

## StatusBarPlugin

forked from shazzer/buildStatusBarPlugin

JavaScript ★ 0 31




JavaScript ★ 0 217

Java ★ 0 800

Objective-C ★ 1 49

# Поиск на Github по городу, языку программирования



Pull requests Issues Gist   

Search

---

**Repositories** 1,103,360

**Code**

**Issues** 4,628,158


**Users** 284

**Languages**


Java	538
JavaScript	519
Python	284
C++	284

**We've found 284 users**


---

 **nvbn** Vladimir Iakovlev   
Russia, Saint-Petersburg ✉ nvbn.rm@gmail.com ⌚ Joined on Oct 9, 2011

---

 **vlasovskikh** Andrey Vlasovskikh   
Saint Petersburg, Russia ⌚ Joined on Sep 14, 2009

---

 **demidovakatya** Katya Demidova   
Saint Petersburg ⌚ Joined on Oct 27, 2010

# Включать варианты названий места жительства





- Note: this is an *OR* search:


*location:Saint-Petersburg location:петербург*


location:Saint-Petersburg location:петербург

We've found 4,015 users Sort

 **ai Andrey Sitnik**  
Author of Autoprefixer and PostCSS  
📍 Saint Petersburg, Russia ✉ andrey@sitnik.ru 🕒 Joined on Aug 2, 2008

 **nvbn Vladimir Iakovlev**  
📍 Russia, Saint-Petersburg ✉ nvbn.rm@gmail.com 🕒 Joined on Oct 9, 2011

 **koistya Konstantin Tarkus**  
📍 Saint Petersburg, Russia ✉ hello+github@tarkus.me 🕒 Joined on Feb 4, 2010

 **artem-zinnatullin Artem Zinnatullin**  
Android Hipster  
📍 Saint-Petersburg ✉ artem.zinnatullin@gmail.com 🕒 Joined on Aug 8, 2011

# Сортировка



location:Saint-Petersburg location:петербург

We've found 4,015 users

Sort: M

## Sort options

Best match

Most followers

Fewest followers

Most recently joined

Least recently joined

Most repositories

Fewest repositories

4,015

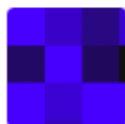


**ai** Andrey Sitnik

Author of Autoprefixer and PostCSS

📍 Saint Petersburg, Russia ✉ andrey@sitnik.ru ⌚ Joined on Aug 2

550



**nvbn** Vladimir Iakovlev

📍 Russia, Saint-Petersburg ✉ nvbn.rm@gmail.com ⌚ Joined on O

528

307

291



**koistya** Konstantin Tarkus

📍 Saint Petersburg, Russia ✉ hello+github@tarkus.me ⌚ Joined on Feb 4, 2010

290

221



# Поиск по языкам

- *Javascript OR ruby OR php в Харькове*

Search

---

Repositories	3,371,806
Code	
Issues	9,551,703
Users	5

**Languages**

JavaScript	3
PHP	2
Java	2
C#	2
C++	1

[Advanced search](#) [Cheat sheet](#)

---

	<b>RootMale</b> Вячеслав Шабельник 📍 Харьков ✉ RootMale@gmail.com ⌚ Joined on Dec 14, 2011
	<b>commanddotcom</b> Евгений 📍 Харьков ⌚ Joined on Apr 17, 2011
	<b>frentsel</b> Frentsel Alexandr 📍 Украина Харьков ✉ frentsel@mail.ru ⌚ Joined on Apr 13, 2012
	<b>TheBrooonS</b> Валерий Стрелец 📍 Харьков, Украина ⌚ Joined on Jul 9, 2015
	<b>TouristKharkovUa</b> Харьков Турист 📍 Харьков, Украина ⌚ Joined on Feb 18, 2015

# Как найти спрятанный email




- <https://api.github.com/users/<ID>/events>

```
→ C https://api.github.com/users/rdgallagher/events
{
  "id": "1572902650",
  "type": "PushEvent",
  "actor": {
    "login": "rdgallagher",
    "gravatar_id": "b56ad7533ac46bfc17dec276bbf1925c",
    "id": 524839,
    "url": "https://api.github.com/users/rdgallagher",
    "avatar_url": "https://avatars.githubusercontent.com/u/524839?"
  },
  "repo": {
    "id": 4883415,
    "name": "rdgallagher/shortly",
    "url": "https://api.github.com/repos/rdgallagher/shortly"
  },
  "payload": {
    "commits": [
      {
        "author": {
          "email": "robert@wellmadeworld.com",
          "name": "Robert Gallagher"
        },
        "message": "Adding README in markdown format."
      }
    ]
  }
}
```



# Команды 😊



## Free and open source software developed at Mail.Ru

Russia

Repositories People 21

Filters Find a repository...

### fest

javascript templates  
Updated 12 hours ago

JavaScript ★ 114 📄 26

### jira-plugins-commons

Dependency module  
Updated 4 days ago


Java ★ 2 📄 2

### easyjson

Fast JSON serializer for golang.  
Updated 4 days ago

Go ★ 488 📄 25

### People 21 >



# По следам разработчиков

33,360

We've found 284 users

28,158



**nvbn** Vladimir Iakovlev

📍 Russia, Saint-Petersburg ✉ nvbn.rm@gmail.com ⌚ Joi

284

538



**vlasovskikh** Andrey Vlasovskikh

📍 Saint Petersburg, Russia ⌚ Joined on Sep 14, 2009

519

284



**demidovakatya** Katya Demidova

📍 Saint Petersburg ⌚ Joined on Oct 27, 2013

284

281

216

155



**nadako** Dan Korostelev

📍 Saint-Petersburg, Russia ✉ nadako@gmail.com ⌚ Joir

145

140

111




**Kagami** Kagami Hiiragi

📍 Saint-Petersburg, Russia ✉ kagami@genshiken.org ⌚



# Гуглим email (в кавычках)

"nvbn.rm@gmail.com" 

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---

30 results (0.29 seconds)

**[nvbn \(Vladimir Iakovlev\) · GitHub](#)**  
<https://github.com/nvbn> ▾  
Vladimir Iakovlev. nvbn. Russia, Saint-Petersburg; [nvbn.rm@gmail.com](mailto:nvbn.rm@gmail.com) · <https://nvbn.github.io>;  
Joined on Oct 9, 2011. 680 Followers 476 Starred 9 Following.

**[About Me | nvbn blog](#)**  
<https://nvbn.github.io/about/> ▾  
Contacts. Email: [nvbn.rm@gmail.com](mailto:nvbn.rm@gmail.com). Skype: naviborn. GitHub: <https://github.com/nvbn/>. Twitter:  
<https://twitter.com/nvbn>. Upwork: ...

**[welinux.ru / nvbn.rm@gmail.com](#)**  
[welinux.ru/user/nvbn.rm@gmail.com/](https://welinux.ru/user/nvbn.rm@gmail.com/) - [Translate this page](#)  
nvbn.rm@gmail.com 0.0. ЛС , nvbn.rm@gmail.com. Написал 0 постов и 0 комментариев.  
Реклама. le087 / Я рекомендую – Clex · Я рекомендую – Clex · ant ...

**[welinux.ru / Посты от nvbn.rm@gmail.com](#)**  
[welinux.ru/auth/nvbn.rm@gmail.com/](https://welinux.ru/auth/nvbn.rm@gmail.com/) ▾ [Translate this page](#)  
Тексты nvbn.rm@gmail.com. Реклама. linux – Пользователи Linux хотят наступить на грабли о  
Microsoft · Новости – Linux и Windows – шаг навстречу ...

**[Vladimir Iakovlev on Twitter: "@ZogG пусть будет - nvbn.rm@gmail ...](#)**  
<https://twitter.com/nvbn/status/454716321520189440> ▾  
Embed Tweet. Follow Following Unfollow Blocked Unblock Pending Cancel. Vladimir Iakovlev @nvbn  
11 Apr 2014 · @ZogG пусть будет - [nvbn.rm@gmail.com](mailto:nvbn.rm@gmail.com).



"nadako@gmail.com"

All Images Maps Videos News More ▾ Search tools

27 results (0.30 seconds)

### [nadako \(Dan Korostelev\) · GitHub](#)

<https://github.com/nadako> ▾

Dan Korostelev. nadako. Plamee. Saint-Petersburg, Russia; [nadako@gmail.com](mailto:nadako@gmail.com); Joined on Jan 27, 2009. 61 Followers 122 Starred 31 Following ...

### ["Dan Korostelev" <nadako \(\) gmail ! com> - MARC](#)

[marc.info/?a=119511612800004&r=1&w=1](http://marc.info/?a=119511612800004&r=1&w=1)

Viewing messages posted by "'Dan Korostelev' <nadako () gmail ! com>" (25 msg) 1. 2008-12-30 [1] [Zope-dev] Sorting for zope.app.catalog 2. 2008-12-28 [6] ...

### ['Dan Korostelev <nadako \(\) gmail ! com>' posts - MARC](#)

[marc.info/?a=111550404900003&r=1&w=2](http://marc.info/?a=111550404900003&r=1&w=2) ▾

Viewing messages posted by 'Dan Korostelev <nadako () gmail ! com>' (168 msg) Next · Last 1. 2009-12-22 [1] Re: [Zope-dev] Removing dependency between ...

### [@nadako - npm](#)

<https://www.npmjs.com/~nadako> ▾

Dan Korostelev. [nadako@gmail.com](mailto:nadako@gmail.com) · [@nadako](#) on GitHub; [@nadako](#) on Twitter; nadako on freenode; [@nadako](#) on npm ...

### [FogBugz - Unity](#)

[fogbugz.unity3d.com/default.asp?663903\\_5rou4712g9vm5vpq](http://fogbugz.unity3d.com/default.asp?663903_5rou4712g9vm5vpq) ▾

Unity QA <[bugs@unity3d.com](mailto:bugs@unity3d.com)>. Date: Tue, 20 Jan 2015 15:59:58 +01:00. To: [nadako@gmail.com](mailto:nadako@gmail.com) <[nadako@gmail.com](mailto:nadako@gmail.com)>. Subject: Re: (Case 663903) Incorrect ...

### [Комментарии / Профиль nadako / Geektimes](#)

<https://geektimes.ru/users/nadako/comments/> - [Translate this page](#)

... инвайт, если можно: [ikkeps@gmail.com](mailto:ikkeps@gmail.com). Инвайты на Анимуксию 705. nadako 10 ноября 2009 в 15:54. 0. наверное поздно, но [nadako@gmail.com](mailto:nadako@gmail.com) :) ...

# Ищем то же фото



Image size:  
96 × 96

Find other sizes of this image:  
All sizes - Small - Medium

Best guess for this image: **person**

## Visually similar images

[Report images](#)



## Pages that include matching images

### Homepage - Andrey Vlasovskikh



[pdx.ru/](https://pdx.ru/)

80 × 80 - Open-Source Projects. PyCharm: The most intelligent IDE for Python and Django; IdeaVim: Vim emulation plug-in for IDEs based on the IntelliJ platform; Obraz ...

### Gregory P. Smith (@gpshead) | Twitter



<https://twitter.com/gpshead?lang=en>

73 × 73 - The latest Tweets from Gregory P. Smith (@gpshead). def python(gps): yield from python(gps). Menlo Park, California...

## 2a. Quickstart in README requires context or more info



<https://github.com/poole/poole/issues/112> ▼

96 × 96 - Nov 3, 2015 - The Jekyll Butler. Contribute to poole de by creating an account on GitHub.

## miripiruni (Slava Oliyanchuk) / followers - GitHub - 3D M



[3dmoscow.ru/an.php?session\\_new...](https://3dmoscow.ru/an.php?session_new...) ▼

150 × 150 - Ignore. Learn more. Please note that GitHub no lon supports Internet Explorer versions 7 or 8. We recommend upg the latest Internet Explorer, ...

## okulbilisim/awesome-datascience on GitHub - Libraries



<https://libraries.io/github/okulbilisim/awesome-datascience> ▼

120 × 120 - memo: An awesome Data Science repository to lea apply for real world problems.

## Implement Markdown Styleguide? - Issue #239 - oh-my-fis



<https://github.com/oh-my-fish/oh-my-fish/issues/239> ▼

400 × 400 - Jan 18, 2016 - The Fishshell Framework. Contribute to fish development by creating an account on GitHub.

## San Francisco Crime Classification | Kaggle



<https://www.kaggle.com/tyz910/sf-crime/yet-another.../code> ▼

80 × 80 - Feb 28, 2016 - Download Code. <!--html\_preserve--> <a href="https://tyz910.github.io/sf-crime-map/" target="\_blank">github <br> <iframe ...

## Report - San Francisco Crime Classification | Kaggle



<https://www.kaggle.com/tyz910/sf-crime/yet.../notebook> ▼

80 × 80 - Feb 28, 2016 - This is awesome!. It would be totally amaz there were explanations for types of events and maybe an introdu (what is this map ...

## San Francisco Crime Classification | Kaggle

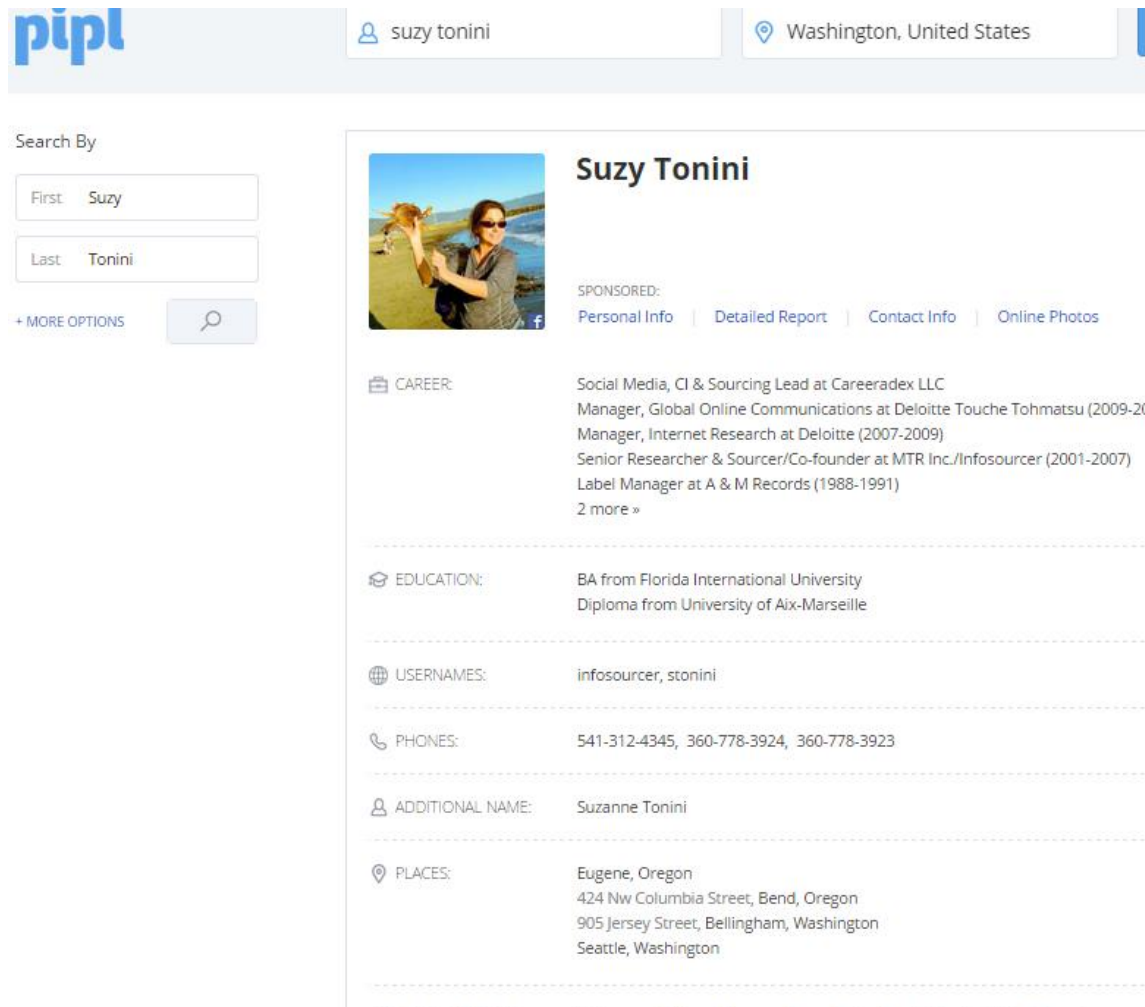


<https://www.kaggle.com/tyz910/sf-crime/yet.../comments> ▼

80 × 80 - Feb 28, 2016 - This is awesome!. It would be totally amaz there were explanations for types of events and maybe an introdu (what is this map ...

# People Finder: Pipl

- Combines the data available to Google with other public data



The screenshot shows the Pipl website interface. At the top left is the Pipl logo. To its right is a search bar containing the text "suzy tonini". Further right is a location filter set to "Washington, United States". Below the search bar, on the left, is a "Search By" section with two input fields: "First" containing "Suzy" and "Last" containing "Tonini". Below these fields are links for "+ MORE OPTIONS" and a search icon. The main content area displays a profile for "Suzy Tonini". It includes a profile picture of a woman holding a dog. Below the name are links for "SPONSORED:", "Personal Info", "Detailed Report", "Contact Info", and "Online Photos". The profile is organized into sections: "CAREER:" listing roles at Careeradex LLC, Deloitte Touche Tohmatsu, Deloitte, MTR Inc./Infosourcer, and A & M Records; "EDUCATION:" listing a BA from Florida International University and a diploma from the University of Aix-Marseille; "USERNAMES:" listing "infosourcer, stonini"; "PHONES:" listing three phone numbers; "ADDITIONAL NAME:" listing "Suzanne Tonini"; and "PLACES:" listing addresses in Eugene, Oregon; Bend, Oregon; Bellingham, Washington; and Seattle, Washington.

**pipl** suzy tonini Washington, United States

Search By

First Suzy

Last Tonini

+ MORE OPTIONS

**Suzy Tonini**

SPONSORED:  
[Personal Info](#) | [Detailed Report](#) | [Contact Info](#) | [Online Photos](#)

**CAREER:**  
Social Media, CI & Sourcing Lead at Careeradex LLC  
Manager, Global Online Communications at Deloitte Touche Tohmatsu (2009-2011)  
Manager, Internet Research at Deloitte (2007-2009)  
Senior Researcher & Sourcer/Co-founder at MTR Inc./Infosourcer (2001-2007)  
Label Manager at A & M Records (1988-1991)  
2 more »

**EDUCATION:**  
BA from Florida International University  
Diploma from University of Aix-Marseille

**USERNAMES:** infosourcer, stonini

**PHONES:** 541-312-4345, 360-778-3924, 360-778-3923

**ADDITIONAL NAME:** Suzanne Tonini

**PLACES:**  
Eugene, Oregon  
424 Nw Columbia Street, Bend, Oregon  
905 Jersey Street, Bellingham, Washington  
Seattle, Washington

# People Finder: Zoominfo (paid)

Saved Searches

Full Name  All name matches  
Ex: Jonathan Stern

Job Title  
software engineer

Company Name / URL / Ticker

Industry Keywords

City / State / ZIP / Country  
russia

Need to refine further?

- Person (advanced)
- Company (advanced)
- Location / Region

People Companies


1 2 3 4 5 6 7 8

4,140 People matching your criteria

Sort Order: Date Updated | Contact Info: All | Last: No

Results 1-25

<input type="checkbox"/> View Profile	Senior Software Engineer JetBrains Inc	Phone ✓
<input type="checkbox"/> View Profile	Senior Software Engineering Manager EPAM Systems Inc	Email ✓ Phone ✓ DIRECT
<b>Let ZoomInfo do your heavy CRM lifting</b> We'll clean, optimize and update your marketing database.		
<input type="checkbox"/> View Profile	Senior Software Engineer Azul Systems Inc	Phone ✓
<input type="checkbox"/> View Profile	Senior Software Engineer EPAM Systems Inc	Phone ✓
<input type="checkbox"/> View Profile	Software Engineering Team Leader EPAM Russia EPAM Systems Inc	Email ✓ Phone ✓





# Zoominfo

site:zoominfo.com location russia software engineer epam



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About 1,720 results (0.27 seconds)

## [Nikolay Richkov | EPAM Systems Inc | ZoomInfo.com](#)

[www.zoominfo.com/p/Nikolay-Richkov/-1952979670](http://www.zoominfo.com/p/Nikolay-Richkov/-1952979670) ▾

View Nikolay Richkov's business profile as **Software Engineer** at EPAM Systems ... global provi of software development outsourcing services from **Russia**, ...

## [Konstantin Grebenkov | EPAM Systems Inc | ZoomInfo.com](#)

[www.zoominfo.com/p/Konstantin-Grebenkov/-1952979424](http://www.zoominfo.com/p/Konstantin-Grebenkov/-1952979424) ▾

View Konstantin Grebenkov's business profile as **Software Engineer** at EPAM Systems Inc and work history, affiliations and more. ... global provider of software development outsourcing servic from **Russia**, Hungary, Belarus,... more ...

## [EPAM Systems Inc Company Profile | ZoomInfo.com](#)

[www.zoominfo.com/c/EPAM-Systems-Inc/13140007](http://www.zoominfo.com/c/EPAM-Systems-Inc/13140007) ▾

View EPAM Systems Inc company **location**, revenue, industry and description. ... as the leading global provider of **software** development outsourcing services from **Russia**, Hungary, Bela. Mo product **engineering**it servicesit outsourcing.

## [Ilya Lukianov | EPAM Systems Inc | ZoomInfo.com](#)

[www.zoominfo.com/p/Ilya-Lukianov/-2076810212](http://www.zoominfo.com/p/Ilya-Lukianov/-2076810212) ▾

View Ilya Lukianov's business profile as Lead **Software Engineer** at EPAM Systems ... global provider of software development outsourcing services from **Russia**, ...

## [Kateryna Baranovska | EPAM Systems Inc | ZoomInfo.com](#)

[www.zoominfo.com/p/Kateryna-Baranovska/-1850978382](http://www.zoominfo.com/p/Kateryna-Baranovska/-1850978382) ▾

View Kateryna Baranovska's business profile as **Software Engineer** at EPAM ... global provider software development outsourcing services from **Russia**, ...

## [Iryna Miranos | EPAM Systems Inc | ZoomInfo.com](#)

[www.zoominfo.com/p/Iryna-Miranos/-1990014797](http://www.zoominfo.com/p/Iryna-Miranos/-1990014797) ▾

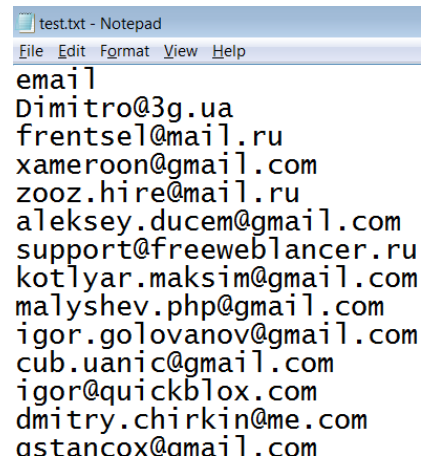
New-Jersey based EPAM Systems is independently recognized as the leading global provider of software development outsourcing services from **Russia**, Hungary, Belarus, and Ukraine. EPAM harnesses the ... Lead **Software Engineer** EPAM ...

# Работа со списками КОНТАКТОВ

- Gmail Contacts

<https://contacts.google.com/u/0/preview/all>

- Import (text file)

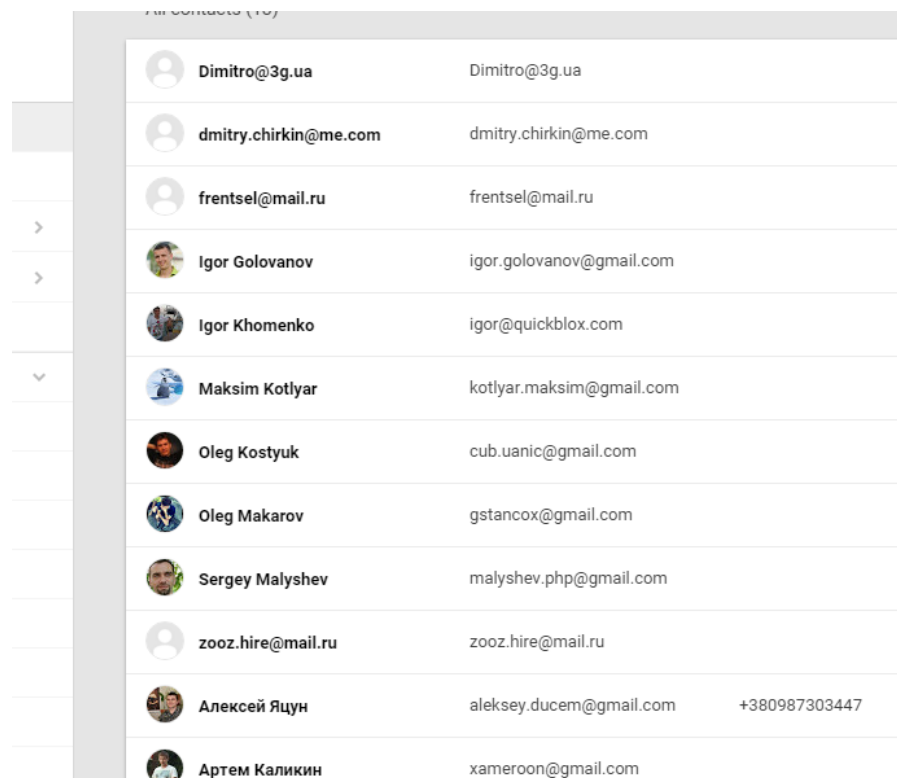


test.txt - Notepad  
File Edit Format View Help  
email  
Dimitro@3g.ua  
frentsel@mail.ru  
xameroon@gmail.com  
zooz.hire@mail.ru  
aleksey.ducem@gmail.com  
support@freewebblancer.ru  
kotlyar.maksim@gmail.com  
malyshev.php@gmail.com  
igor.golovanov@gmail.com  
cub.uanic@gmail.com  
igor@quickblox.com  
dmitry.chirkin@me.com  
astancox@amail.com



# Gmail/G+ - Imported Contacts

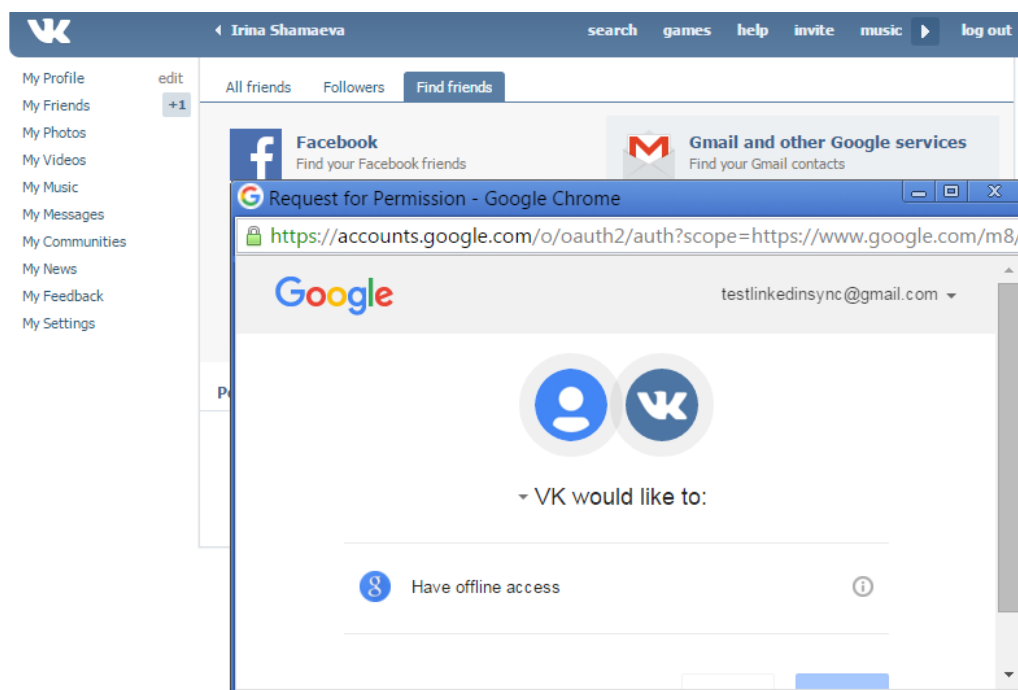
- Показывает тех, у кого есть profile



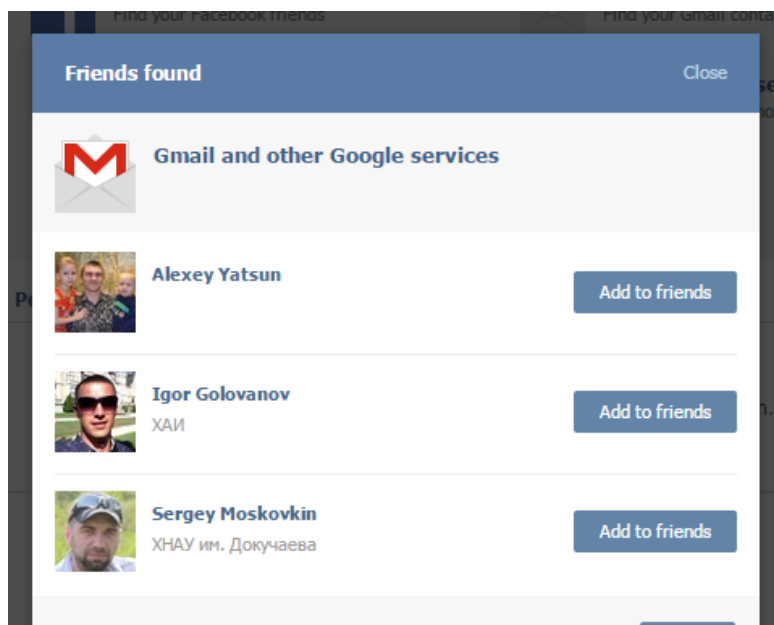
The screenshot shows a list of contacts in a Gmail interface. The contacts are listed in a table-like format with columns for profile pictures, names, and email addresses. Some contacts have profile pictures, while others do not. The contact 'Алексей Яцун' has a phone number listed next to his email address.

Profile Picture	Name	Email Address	Phone Number
	Dimitro@3g.ua	Dimitro@3g.ua	
	dmitry.chirkin@me.com	dmitry.chirkin@me.com	
	frentsel@mail.ru	frentsel@mail.ru	
	Igor Golovanov	igor.golovanov@gmail.com	
	Igor Khomenko	igor@quickblox.com	
	Maksim Kotlyar	kotlyar.maksim@gmail.com	
	Oleg Kostyuk	cub.uanic@gmail.com	
	Oleg Makarov	gstancox@gmail.com	
	Sergey Malyshev	malyshev.php@gmail.com	
	zooz.hire@mail.ru	zooz.hire@mail.ru	
	Алексей Яцун	aleksey.ducem@gmail.com	+380987303447
	Артем Каликин	xameroon@gmail.com	

# Vkontakte: найти Gmail Contacts



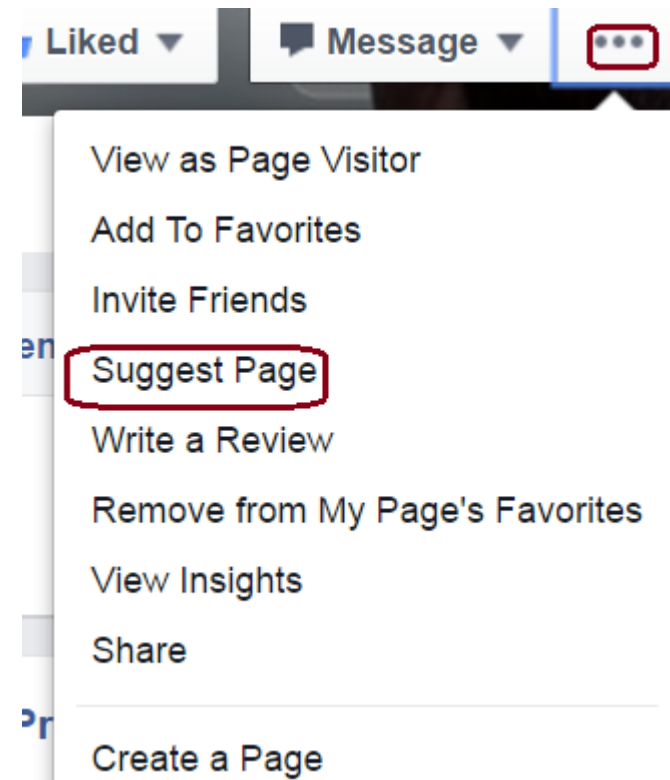
# VK – видим тех, кого VK нашел по email:





# Найти всех по списку email'ов

- Go to your page (create one if you don't have one) and select "Suggest Page"













# “Suggest Page”: загрузить список


- Select “Upload Contacts”

## Suggest Page to Email Contacts

Upload your email contacts to suggest your Page to them on Facebook.

	Contact List File	<a href="#">Upload Contacts</a>
	Constant Contact	<a href="#">Upload Contacts</a>
	MailChimp	<a href="#">Upload Contacts</a>
	VerticalResponse	<a href="#">Upload Contacts</a>
	iCloud	<a href="#">Upload Contacts</a>
	Windows Live Messenger	<a href="#">Upload Contacts</a>
	Outlook.com (Hotmail)	<a href="#">Upload Contacts</a>
	Other Email Service	<a href="#">Upload Contacts</a>

Upload your email contacts to suggest your Page to them

 **Contact List File**  
Microsoft Outlook Express, Thunderbird and others


- [How to create a contact file...](#)
- [Outlook](#)
- [Outlook Express](#)
- [Windows Address Book](#)
- [Mozilla Thunderbird](#)
- [Palm Desktop](#)
- [Palm Desktop \(vCard\)](#)
- [Entourage](#)
- [Mac OS X Address Book](#)
- [LinkedIn](#)
- [Windows Mail](#)
- [Other](#)

- Можно в формате
- Outlook



# Cross-reference an Email List w/Page - Results

- After uploading, see this:

 **Select Contacts to Show Your Suggestion to**

**Have FB Profiles**

<input checked="" type="checkbox"/>	Select All/None	
<input checked="" type="checkbox"/>	Sonya Kotova	sonya.kotova@moex.com
<input checked="" type="checkbox"/>	Steve Meehan	steve.meehan5@yahoo.com
<input checked="" type="checkbox"/>	Tim Baron	tbaron@tallience.com
<input checked="" type="checkbox"/>	Vince Engeness	vinceengeness@yahoo.com
<input checked="" type="checkbox"/>	William Herrington	tjwaud@seaboardphysiciansearch
<input checked="" type="checkbox"/>	Zsófia Perényi Randstad	zsofia.perenyi@sourcing.randstad
<input checked="" type="checkbox"/>	a.rowley	a.rowley@brightwater.ie
<input checked="" type="checkbox"/>	aaronbrownsmith	aaronbrownsmith@hotmail.co.uk
<input checked="" type="checkbox"/>	abdul.hyath	abdul.hyath@amec.com
<input checked="" type="checkbox"/>	ccoutie	ccoutie@amec.com

**Don't have FB profiles**

**Preview Suggestion**

# За пределами социальных сетей

- Личные сайты
- Форумы
- Конференции
- списки членов ассоциаций или сотрудников компаний
- ...

# Сотрудники Яндекса

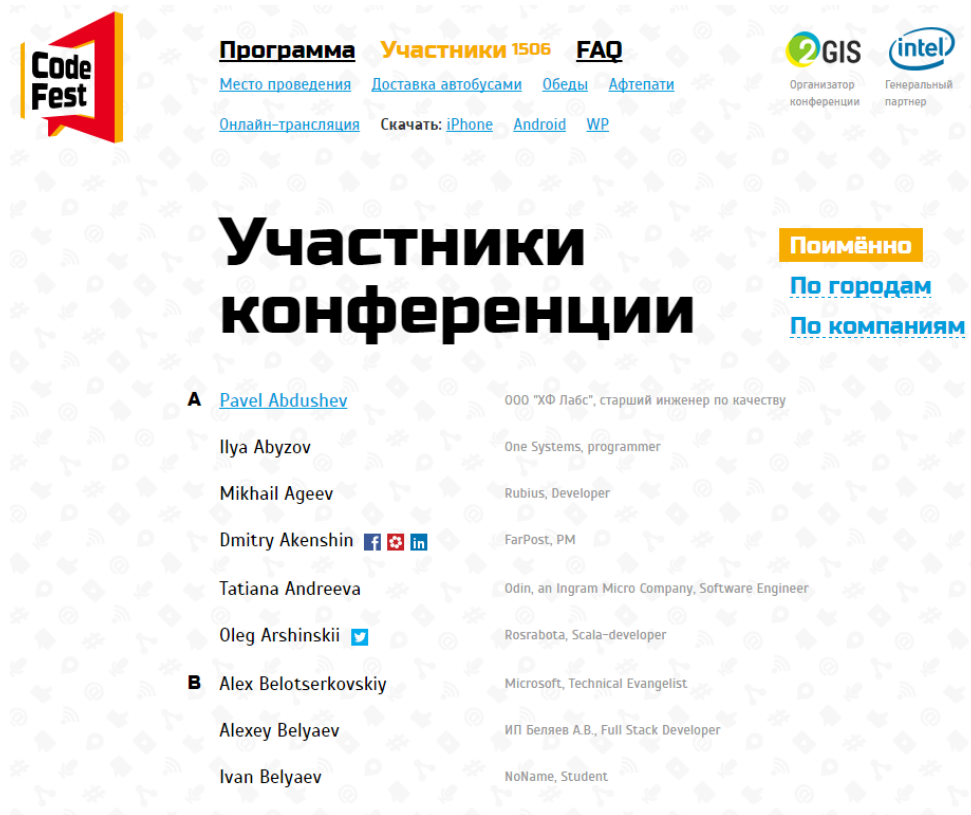
- <https://events.yandex.ru/lib/people/>

Скриншот веб-страницы «Библиотека» (Library) на сайте мероприятий Яндекса. В центре заголовка «Библиотека» находится панель с двумя вкладками: «Доклады» и «Люди», где «Люди» выделена красной линией. Слева и справа от заголовка — поля для поиска с текстом «Искать в...». В центре экрана отображается список сотрудников. Слева — фотография Влада Алексеева, под которой его имя и «Яндекс». Справа — фотография Алексея Додонова, под которой его имя и «Яндекс». Между ними открыто выпадающее меню «Все специализации» со следующими пунктами: «Все специализации» (выделено), «администрирование», «безопасность», «бэкенд», «дизайн», «техническая документ...», «исследования», «лингвистика», «реклама и маркетинг», «управление проектами». В нижней части экрана видны верхние части еще нескольких фотографий сотрудников.



# Участники конференций

- <http://2016.codefest.ru/members>



The screenshot shows the website for Code Fest 2016. At the top left is the Code Fest logo. Navigation links include 'Программа', 'Участники 1506', and 'FAQ'. There are also links for 'Место проведения', 'Доставка автобусами', 'Обеды', 'Афтепати', 'Онлайн-трансляция', and 'Скачать: iPhone', 'Android', 'WP'. Logos for GIS and Intel are present, with GIS as the organizer and Intel as the general partner. The main heading is 'Участники конференции'. Below it are filters: 'Поименно', 'По городам', and 'По компаниям'. A list of participants is shown, starting with 'А Pavel Abdushev' (000 "ХФ Лабс", старший инженер по качеству), 'Ilya Abyzov' (One Systems, programmer), 'Mikhail Ageev' (Rubius, Developer), 'Dmitry Akenshin' (FarPost, PM), 'Tatiana Andreeva' (Odin, an Ingram Micro Company, Software Engineer), 'Oleg Arshinskii' (Rosrabota, Scala-developer), 'В Alex Belotserkovskiy' (Microsoft, Technical Evangelist), 'Alexey Belyaev' (ИП Беляев А.В., Full Stack Developer), and 'Ivan Belyaev' (NoName, Student).

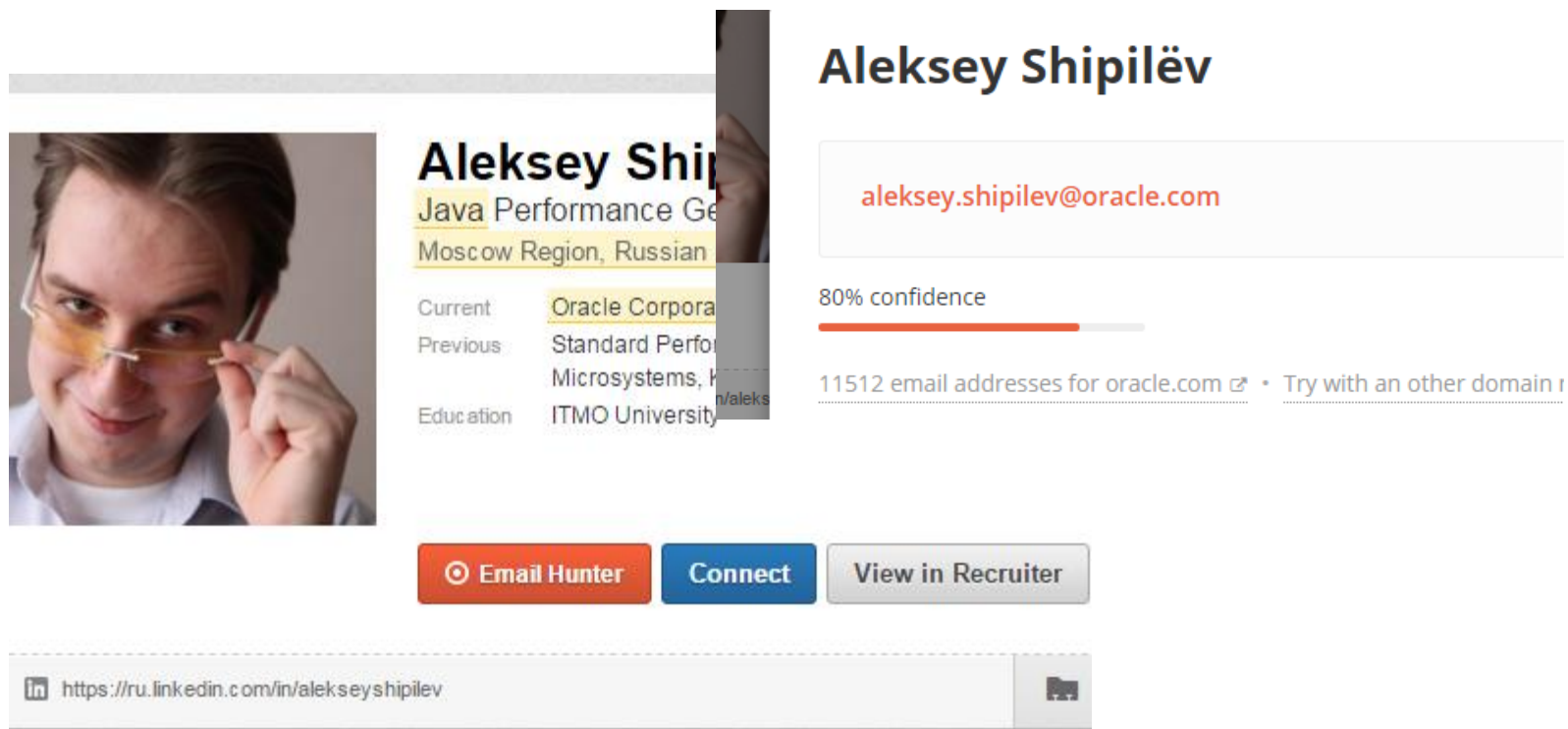
# People Aggregators (paid)

- Monster/ TalentBin
- TheSocialCV/ Dice Open Web
- HiringSolved
- Entelo
- SwoopTalent
- AmazingHiring



# Поиск контактой информации

- Один из многих – emailhunter



The image shows a LinkedIn profile for Aleksey Shipilëv. The profile includes a profile picture of a man with glasses, a name tag, and a job title of 'Java Performance Ge...'. The location is 'Moscow Region, Russian...'. The current employer is 'Oracle Corpora...', and the previous employer is 'Standard Perfor... Microsystems, k...'. The education is 'ITMO University'. An email hunter overlay is present, displaying the email address 'aleksey.shipilev@oracle.com' with an 80% confidence level. Below the email address, it shows '11512 email addresses for oracle.com' and a link to 'Try with an other domain'. At the bottom of the profile, there are three buttons: 'Email Hunter', 'Connect', and 'View in Recruiter'. The URL 'https://ru.linkedin.com/in/alekseyshipilev' is visible at the bottom left.

**Aleksey Shipilëv**  
Java Performance Ge...  
Moscow Region, Russian...

Current: Oracle Corpora...  
Previous: Standard Perfor...  
Microsystems, k...  
Education: ITMO University

**Aleksey Shipilëv**  
aleksey.shipilev@oracle.com  
80% confidence  
11512 email addresses for oracle.com • Try with an other domain

Email Hunter Connect View in Recruiter

https://ru.linkedin.com/in/alekseyshipilev

# Resources

- Online Sourcing Communities

- “Boolean Strings”

<http://www.linkedin.com/groups/Boolean-Strings-1176637>

<http://booleanstrings.ning.com>

<https://www.facebook.com/groups/Boolean.Strings>

- Blog: sourcing hints, custom search engines

<http://booleanstrings.com>

- Обучение

<http://sourcingcertification.com/>

- Библиотека <http://sourcingcertification.com/webinars/>

Q&A