

RACE – Russian Affiliate Congress and Expo 2012



Effective Link Building

About me

Marcus Tober

- Founder of Searchmetrics
- Study of computer science in Berlin
- Specialized in data aggregation and analysis, scaleable architectures and SEO / Social



Follow me on Twitter: twitter.com/marcustober

Follow me on Facebook: www.facebook.com/marcus.tober

Effective Link Building

About Searchmetrics

Company

- Founded in 2007
- Leading Search Analytics vendor with international focus
- ~100 full-time employees with locations in Germany, US, UK and France
- Largest aggregated database for SEO, SEM and Social data (Searchmetrics Suite and Searchmetrics Essentials)

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Speaking around the world





















International. Efficient. Searchmetrics Suite™

76 Countries worldwide

> 100 Million Keywords

Google Yahoo Bing Yandex Baidu Naver Seznam

SUITE

50 Local Rankings

75 Million Domains

SEARCH ANALYTICS



Agenda

- 1. Ranking factors Yandex vs. Google
- 2. Link building in 2013
- 3. How to get links / Link building best practise
- 4. Paid links

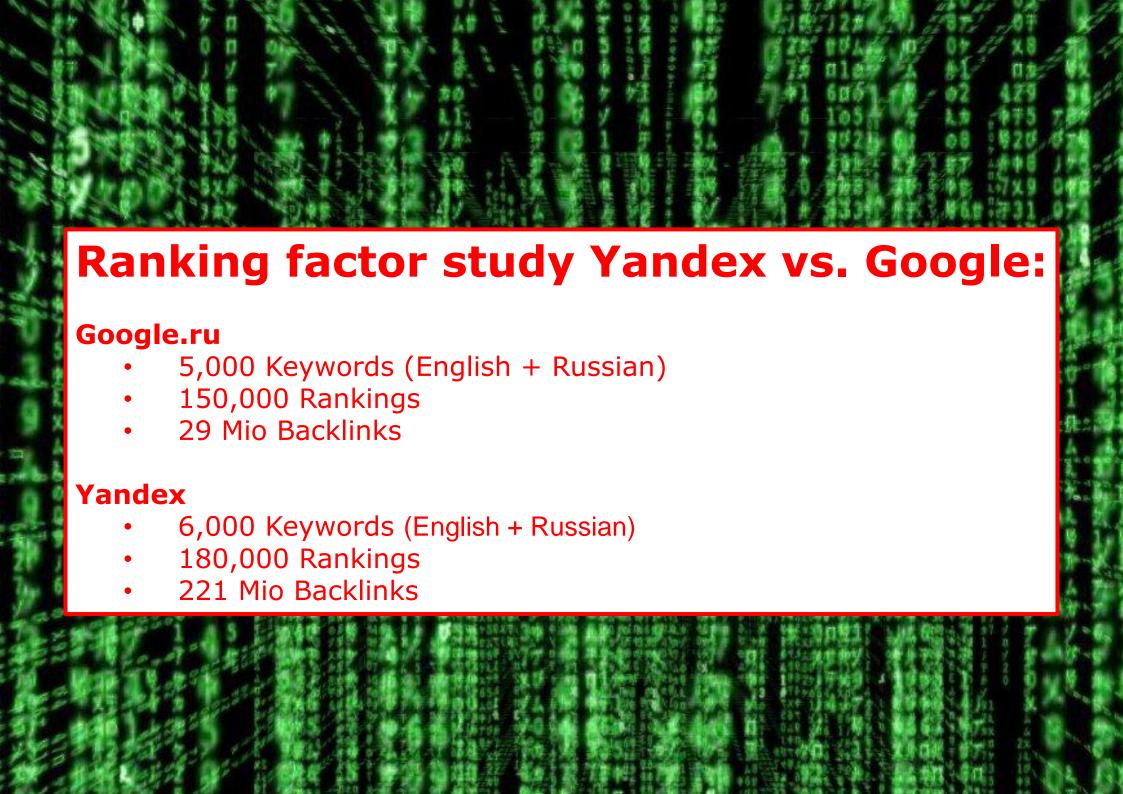
Effective Link Building

Before we start

- No Black Hat session
- I don't show
 - How to get 10.000 backlinks with blog spam
 - How to spam automatically social bookmarking services
 - How to bomb forums with persona building
 - How to use satellite blog hosting for link building
- I'll ONLY show link building methods which are successful in the long-term

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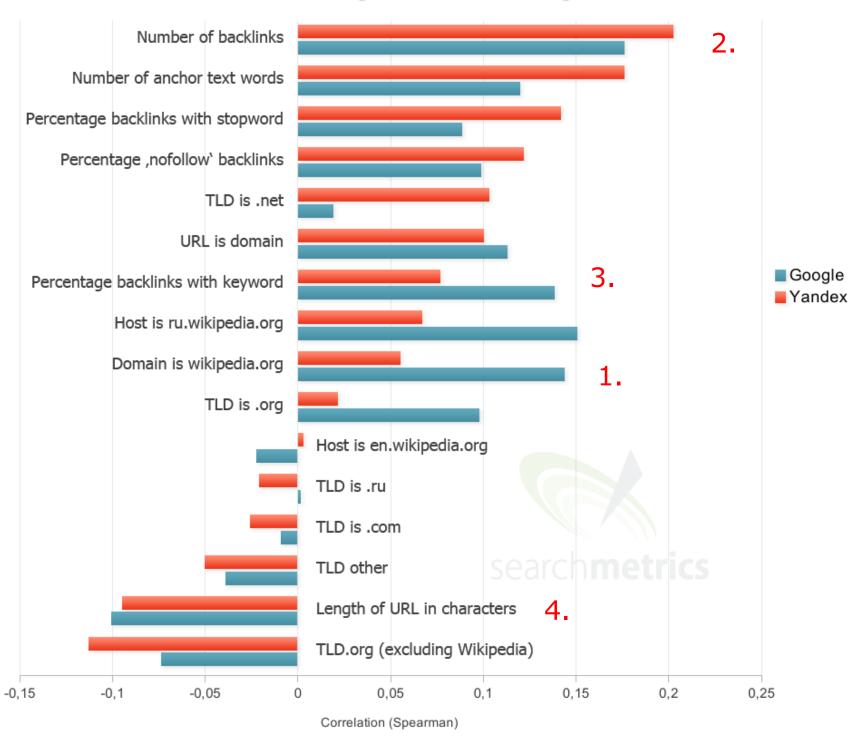


Ranking factors - Yandex vs. Google

"Correlation does not imply causation"

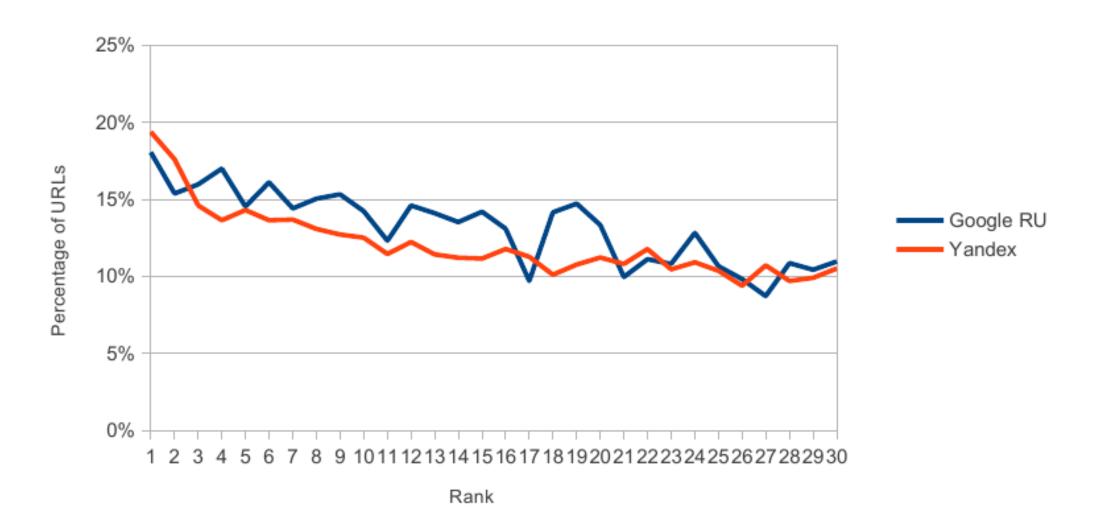
- **Correlation** is a concept from statistics that measures the relationship between two things. A positive correlation means that when one thing goes up, the other goes too. A negative correlation is the opposite, when one goes up, the other goes down.
- **Causation**, on the other hand, means that one thing will cause the other. For example, when you exercise the amount of calories you are burning per minute will go up, as the former is causing the latter.
- Correlation and causation can happen at the same time. In the example above about exercising, for example, there's both correlation and causation in place.
- However, having a correlation doesn't imply that you also have causation, and this is where most people get confused

Ranking Factors Yandex vs Google RU



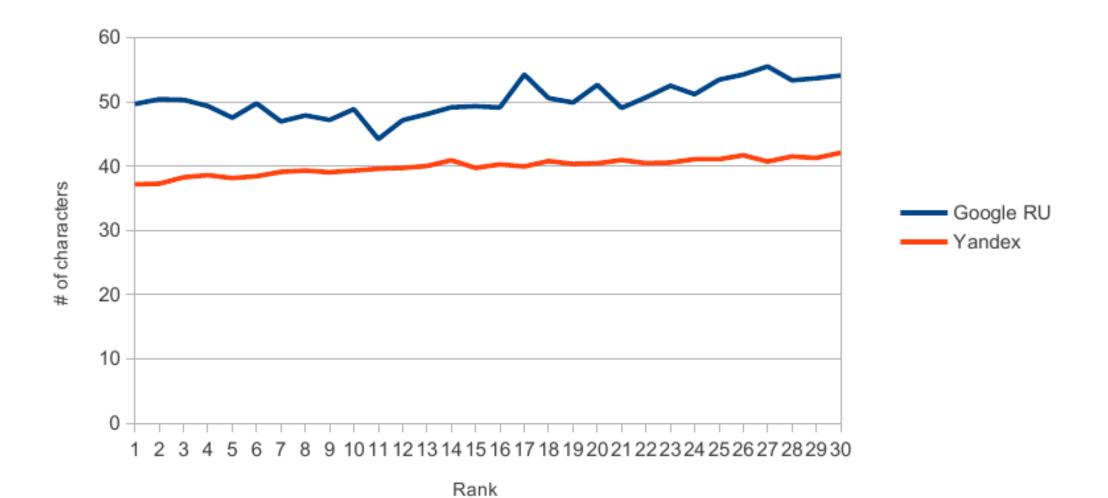
Both Google.ru and Yandex love homepages

URL is domain



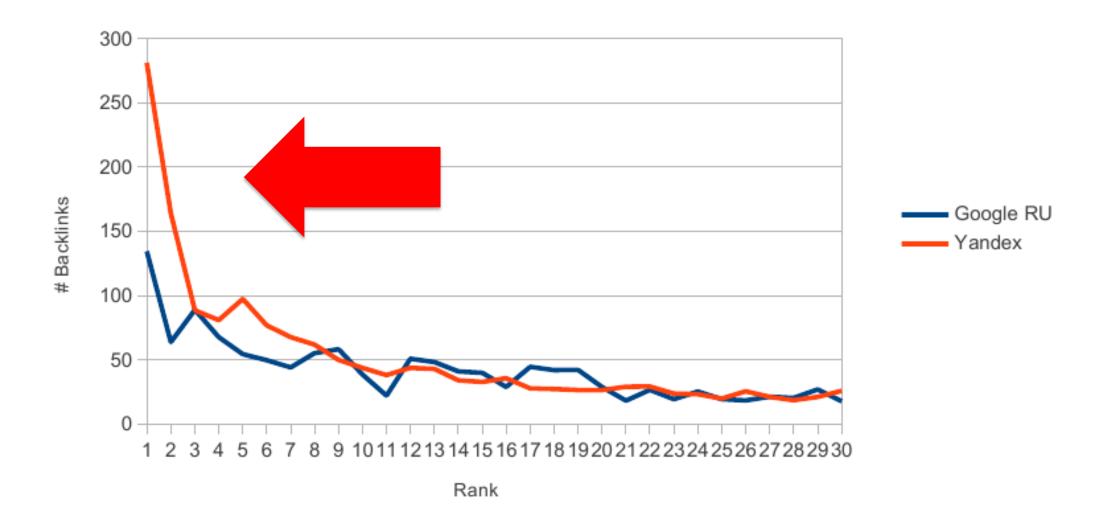
URL - the shorter, the better

Length of URL (in characters)



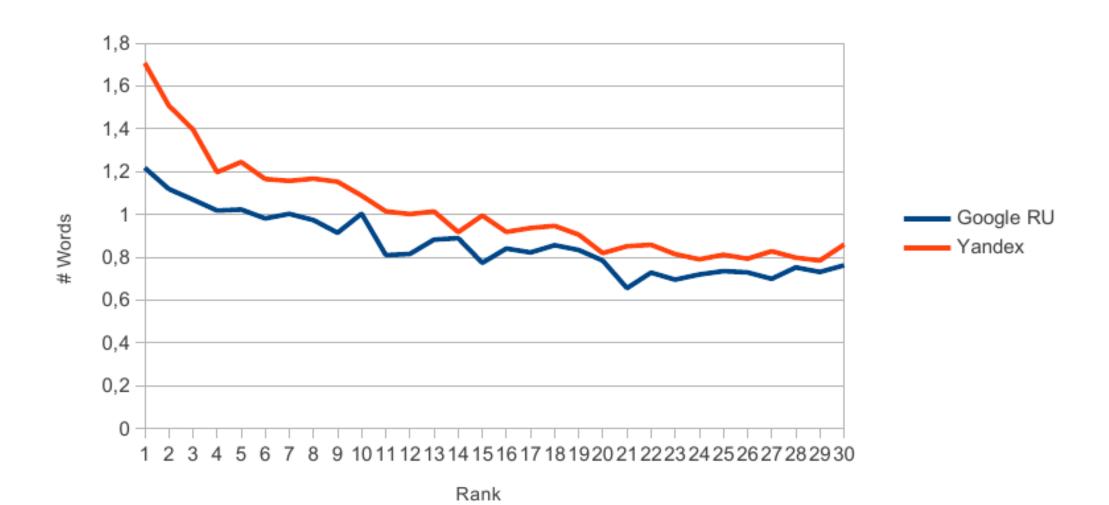
Links, links - Yandex is all about links

Number of backlinks



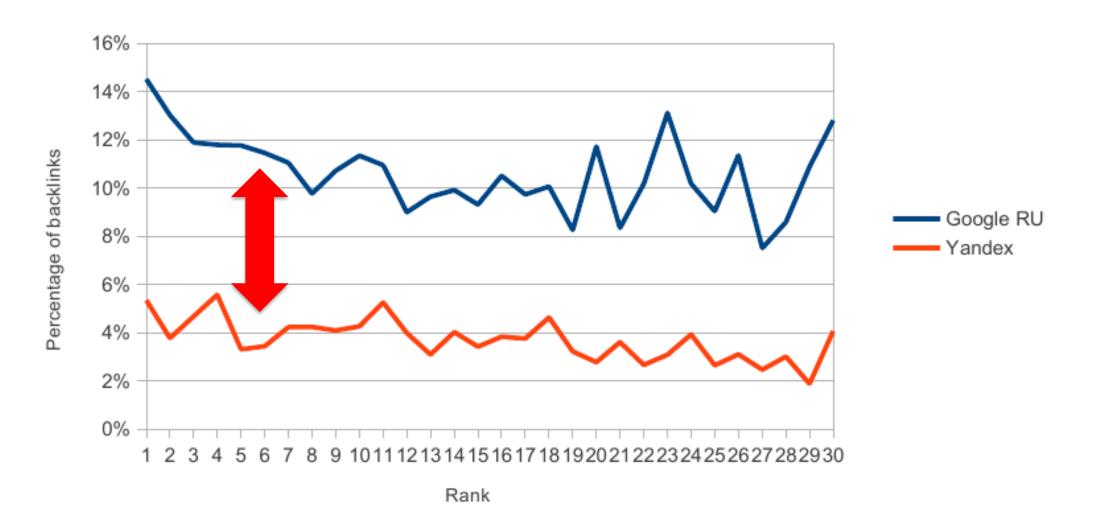
You may have more words in anchor text of links

Number of anchor text words



Keywords in backlinks are not necessarily needed

Percentage of backlinks with keyword



Ranking factors - Yandex vs. Google

Findings / Takeaways

- Having backlinks at Yandex is more important than having those at Google (Google Panda and Penguin Updates)
 - But keyword as an anchor is less important in Yandex than in Google
- Google prefers Wikipedia, Yandex doesn't
 - ru.wikipedia.org only has low correlation
- Yandex prefers more .net-domains
- Both Google.ru and Yandex rank homepages higher than subpages

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Link building in 2013



Link building in 2013

What does natural link building mean?

- 1. Classic Factors
- 2. Newer Factors
- 3. Future Factors

Link building in 2013

Classic Factors

Backlink topology

- Anchor-text diversity
 - reasonable amount of brand links, neutral anchor texts like "click here" or "read more" or the URL
 - avoid suspicious accumulations of links with "hard" anchor texts pointing to the same pages
- deep link ratio
- links from strong, average and small websites
- domain and IP diversity
- co-citation

Link building in 2013

Classic Factors

Backlink history

- consider time as dimension in your backlink profile
- Continuous link growth
- Don't stop when you reach your desired position for certain keywords*

Trust

- Play by the rules or don't get caught
- Get links from trusted sites
- <u>In a short:</u> avoid anything that might look unnatural. Google is getting better and better to identify suspicious patterns and to develop counteractive measures.

Link building in 2013

Newer Factors

User signals

- documents with undeservedly high rankings achieved by links only get exposed by bad user signals
- Chose your target pages carefully and not only with regards to ranking potential and traffic
- Getting links for pages with less traffic potential but higher conversion rates result in sustained rankings and is more economical
- If you have good rankings for high traffic keywords monitor your bounce rate and keep your content useful and fresh

Link building in 2013

Future Factors

Social Links

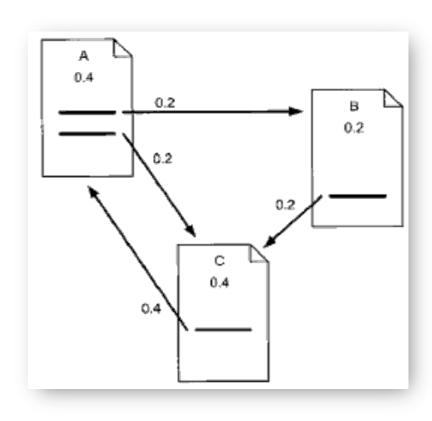
- Social visibilty can help to distinguish living from dead sites when looking for link sources
- Author Rank* will become a factor to be considered



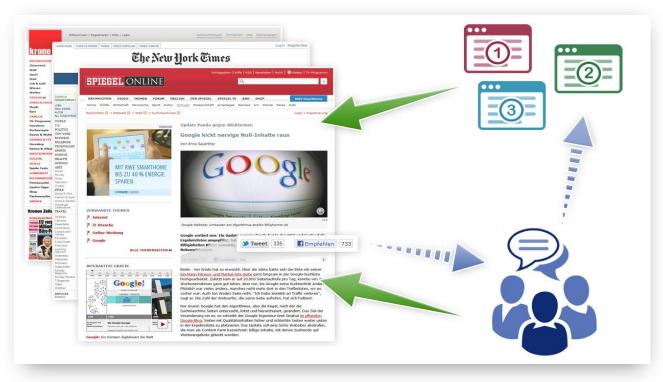


Link building in 2013

Links versus Social Signals







Link building in 2013

"Links are corrupted" "Links can easily be manipulated"



Dan Thies @danthies 5h
@mattcutts kudos on squishing all them blog networks btw - we like to
see the spam get nuked

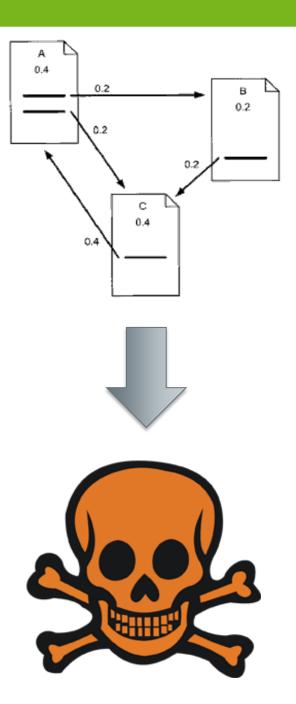


Matt Cutts
@mattcutts



@danthies ah, glad you noticed that. Good to see at trafficplanet.com/topic/1885-aln... that it's on peoples' radar that they're on our radar. :)





Link building in 2013

What Google thinks about the importance of Social signals

Product Management Director for Google Search – Jack Menzel:

"Links are not going away, but social is an important signal. And it will become more and more important."





Link building in 2013

Just view links the way Search engines (Ideally) view them

Great links:

- Can drive targeted traffic
- Are earned naturally based on merit
- Are helpful to the user/reader
- Help make the web a better resource

Link building in 2013

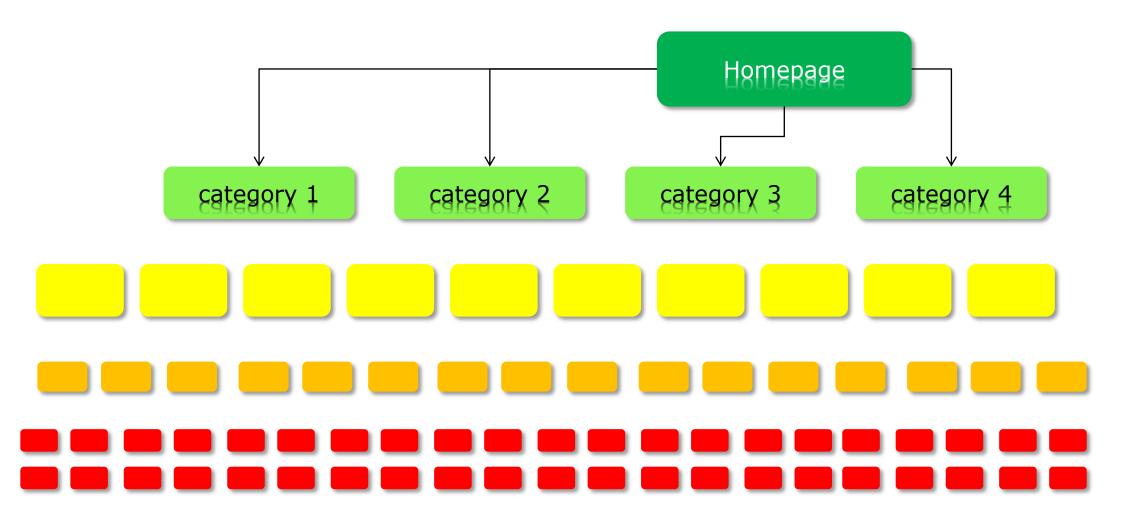
Evaluate links from multiple angles

- Would your Director of SEO like this link?
- Would your PR team like this link?
- Would a Google Quality Rater like this link?
- Would you show this link to the audience here at RACE?
- Would your CEO like this link?
- Would Matt Cutts like this link?



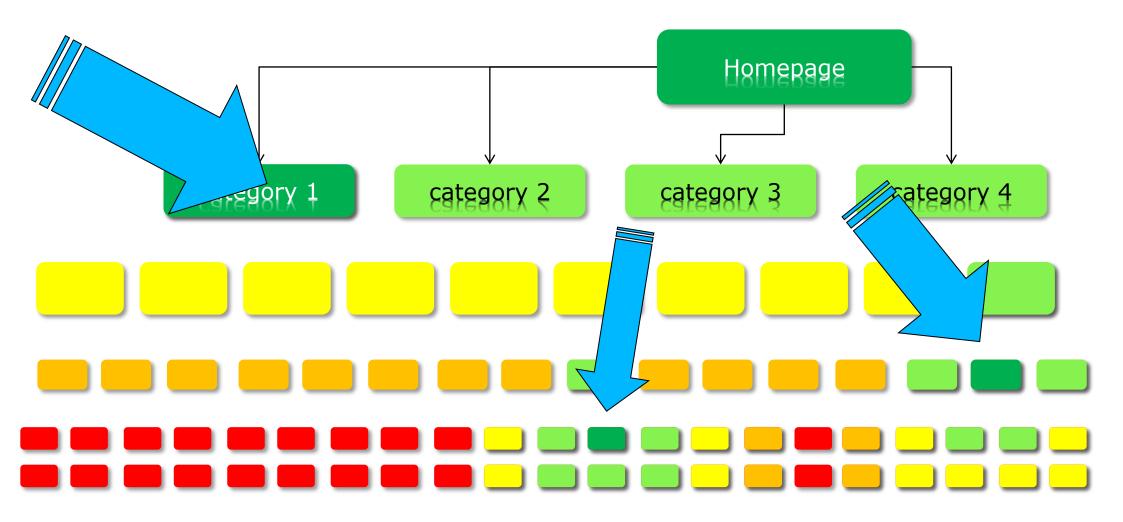
Link building in 2013

Typical link structure



Link building in 2013

Typical link structure



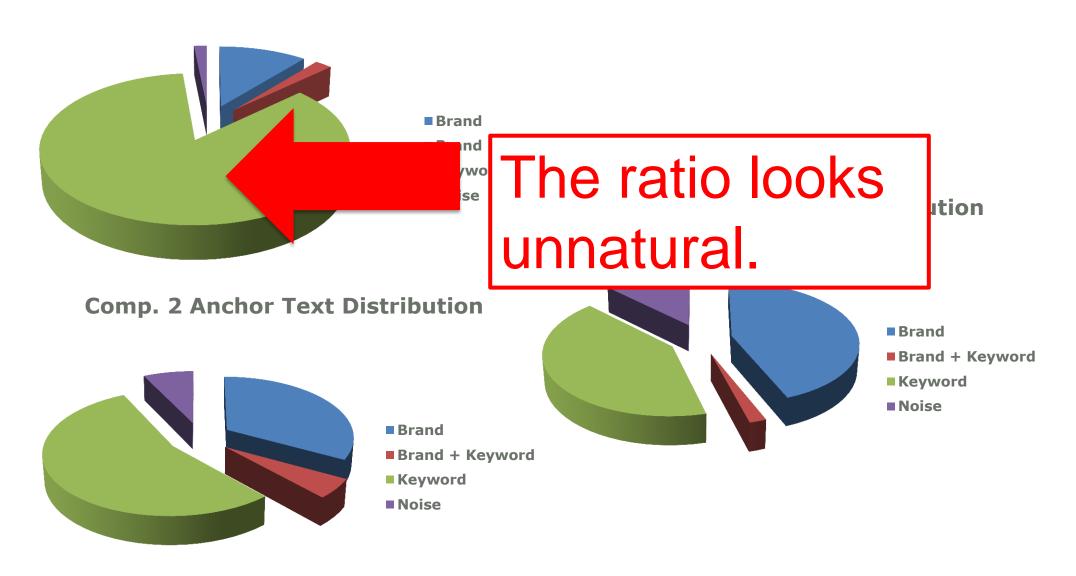
Don't invent the wheel again and again.

Know your market and learn from your competitors.

Every topic needs a different approach to build links.

Link building in 2013

My Anchor Text Distribution



Link building in 2013

What are great links?

- Websites which have good search results and traffic, ideally with the same keyword universe
- Topic-specific links (good for user, to made for the bot)
- Links within good content
- Links from websites with a few or no external links
- Local links for example from institutions, clubs, producers (that have a high authority)
- Trusted sources links from print magazines, brands, governmental organisations, universities ...
- In best case a link is generating referral traffic

Brand Links / Non-Keyword Links – Must Have



- Brand Links are natural
- It will be very complicated to find out if a brand link was bought, manipulated or whatsoever. That's why brand links were mostly not penalized
- Combine brand links with more natural words like "more here", "read more", "click here" etc.

Link building in 2013

What makes a link partner good?

- Age of a website
- Own incoming links (Linkpop / Domainpop)
- No obvious link seller
- Good quality of the site
 - For example blogs with constant contributions /articles and a good community
 - Good reputation and a high visibility
 - Links from trusted sites (university, administrative departments, research, ...)
 - having a good position itself (!)



Google Penalty – overoptimized link building

You are not safe, not even when you are a brand site



 But penalty often hit brand sites not as hard as clear SEO sites or smaller projects ...

Google Penalty – overoptimized link building

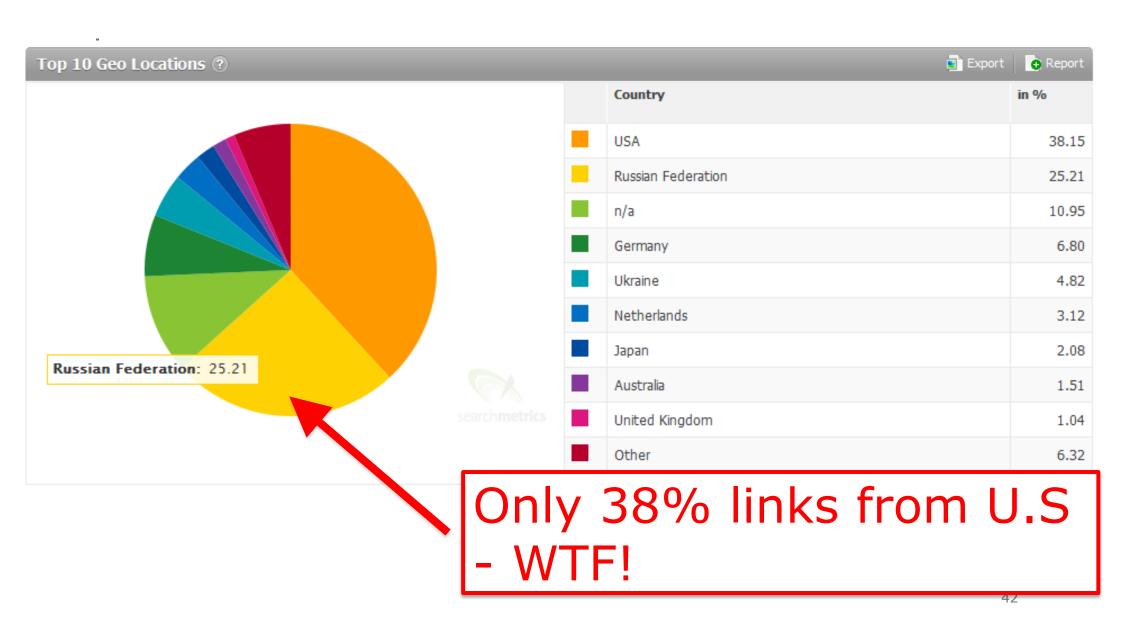


Free-online-games-to-play.net is gone actually gone

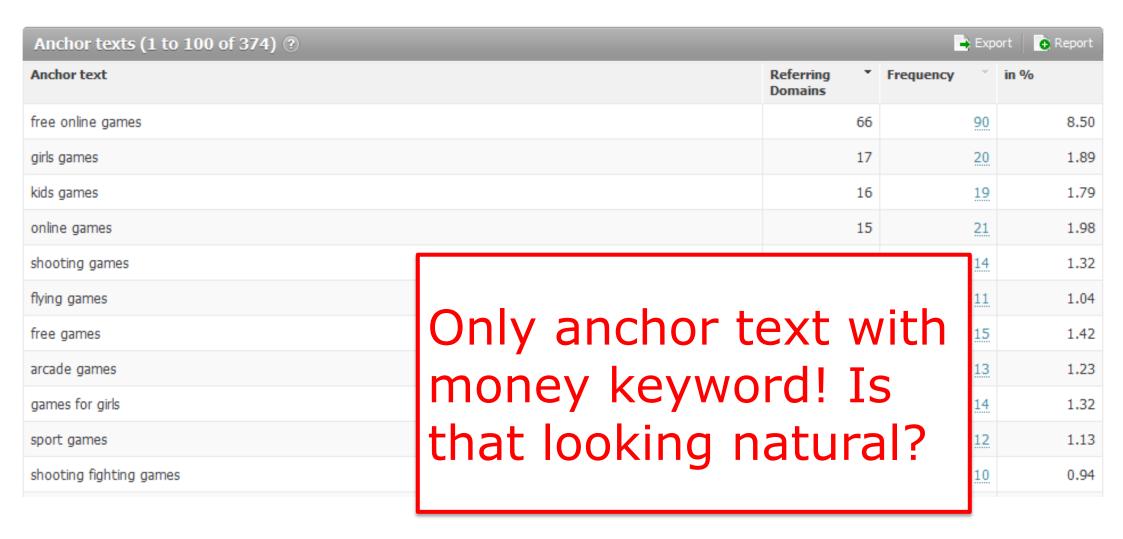
SEO Visibility (weekly)



Overoptimized link building



Overoptimized link building



Better have a look at bigfishgames.com



TOP GEO LOCATIONS	
SA Australia	37.52 % 36.20 %
[●] Canada	7.54 %

Anchor texts (10 of 46,799) ?			
Anchor texts	Referring Domains	Frequency	in %
n/a	1,158	145,788	9.27
big fish games	541	13,053	0.83
Big Fish Games	405	49,953	3.18
[img]	390	59,220	3.76
[IMG]	329	43,885	2.79
Terms of Use	257	62,296	3.96
Privacy Policy	257	61,087	3.88
here	202	6,631	0.42
www.bigfishgames.com	157	1,178	0.07
privacy policy	131	50,661	3.22

Try to be a source of many content distrubutions

Backlinks were you're the source are always relevant and looking natural

Nvidia soll laut diversen Industriequellen, allen <u>Engpässen von Seiten der 28-Nanometer-</u>
<u>Fertiqung TMSCs</u> zum Trotz, daran festhalten, die Karten GTX 690 und GTX 670 zu Beginn des Monats Mai anzukündigen. Das würde auf den ersten Blick auch mit <u>bisheriqen Indizien</u> durchaus zusammenpassen.



Darüber hinaus werden auch noch die Karten GT 650, GT 640, GT 630 und GT 610 erwähnt. Während die GT 640 erst im Juni "erscheinen" soll, wie es der Bericht formuliert, sollen die restlichen dieser Mittelklasse- und Low-End-Karten schon im Laufe des Monats Mai "erscheinen".



Die Unreal Engine 4 wird einem Bericht von Wired zufolge im Juni der Öffentlichkeit vorgestellt. Die erste lauffähige Version wird eine Techdemo sein, die rund drei Minuten lang ist und auf einer Geforce GTX 680 lauffähig sein soll. Diese Techdemo wurde bereits auf der Game Developers Conference vorgeführt. Ein 14 Entwickler starkes Team soll drei Monate daran gearbeitet haben. Pikant an der Sache: Epic kann nicht genau einschätzen, ob die gezeigte Grafik die Next-Gen-Konsolen Xbox 720 und Playstation 4 nicht überfordert. Die Demo zeigt verschneite Landschaften, eine Festung, einen höllischen Dämonen und viel Herr-der-Ringe-Atmosphäre.

Es gibt nun auch die ersten offiziellen Screenshots der Techdemo auf Basis der Unreal Engine 4. Die gezeigte Grafik kann man durchaus als atemberaubend bezeichnen - vor allem, wenn man die Geometrie in den Wireframe-Bildern betrachtet. Natürlich schießen Gerüchte ins Kraut, ob das Szenario nur für die Techdemo ausgewählt wurde oder ob mehr dahinter steckt. Immerhin arbeitet Epic an mehreren PC-exklusiven Spielen. Ob da eines dabei ist, was mit diesem Hintergrund an den Start geht? Wir werden es hoffentlich bald erfahren.

Quelle: Wired

Try to be part of collections / listings

 Listings or collections on trusted sites have a great value for users, and also for search engines DO

 Wikipedia is a great example. Wikipedia itself is nofollowed, but try to find as much listing sites in your space and convince with your unique content

Weblinks [Bearbeiten]

- Wiktionary: Apple Bedeutungserklärungen, Wortherkunft, Synonyme, Übersetzungen
- Commons: Apple Sammlung von Bildern, Videos und Audiodateien
- Wikinews: Kategorie: Apple in den Nachrichten
- Apple Deutschland

 — Apple Liechtenstein

 — Apple Österreich

 — Apple Schweiz

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- macprime.ch Apple History Geschichte

Do I have to care about the link environment?

 Display of "sponsored links" or link listings with too different and irrelevant links / topics have to be avoided



Webtipps

ANZEIGE

Tipps zum Wohnung Einrichten

Informationen rund um die Einrichtung ihrer Wohnung von Wohnen.de

Der Geschenke Online Shop Geschenke.net

Ausgefallene Geschenke zu jedem Anlass.

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KFZ Vergleich

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<u>lichtprofi.de</u> - hochqualitative LED Beleuchtung

Bad Neighbourhood - Porn, Pills, Casino!

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Here's what our customers are saying about DOSPRN: Simon Locke - Editor @casinotoplists

"...I've been an avid user of DOSPRN for sometime now and I have to say it's a great little pogramm. It has an easy to use interface and best of all it's inexpensive!......"

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Partnerlinks

brauche Webseite ebiz-trader PHP Marktplatz Facebook

<u>flashhilfe.de</u> <u>Käuferportal</u> <u>php-crawler.de</u>

php-resource.de Archiv PHPWelt tutorials.de

Twitter

Sponsoren

<u>Baufi24 Baufinanzierung</u> <u>Baufinanzierung</u> <u>Preisvergleich</u>

WoW Gold

MisterInfo says "Thanks for your great work". (24-Sep-10)

Druckerpatronen made a donation. (11-Sep-10)

Casino Bonus nade a donation "in support of open source projects". (7-Sep-10)

schmuck.org made a donation. (6-Sep-10)

<u>Schaufensterpuppe</u> thank you very much for your great work! (4-Sep-10)

Real Estate Valley made a dontion. (30-Aug-10)



Single Links HOT - Sitewide Links NOT

- A clean user friedly single link is much worth than a sitewide link. Back in the days sitewide links spread more linkjuice, this is gone now!
- A single link always seem to be placed be an editor if it fits to the content



Die Technik auf der Welt verändert sich rasend schnell. Es kommen laufend neue Erfindungen auf den Markt, die die Welt revolutionieren sollen. Es ist kaum noch möglich mit dem Fortschritt Schritt zu halten. Auf der Webseite von Trends der Zukunft, werden viele solche neuen Technologien und Trends erklärt. Praktisch täglich werden dort neue Erfindungen präsentiert und detailliert erklärt. Ob einem die neusten Techniken auch das Leben erleichtern sei mal dahin gestellt. Aber es ist immer gut über die neusten Technologien informiert zu sein, damit man diese auch für sich nutzen kann und dadurch das Leben noch etwas mehr geniessen kann (www.trendsderzukunft.de).

EMPFEHLENSWERT Filmtipps Druckerei Flyer

iPad 3

Prepaid Karte

Strom und Gas

www.casinogutachter.com



Link building in 2013

How to find good link partners?

- Searchengine
 - Your keyword (plural, singular)
 - Your keyword + news, blog, etc.
- Keywords in blog search engines
 - Technorati.com
 - Google blog search
- DMOZ, Yahoo Directory
- Analyze backlinks regularly from different competitors

Link building in 2013

Link goals, anchor text?

- Don't only link to strongest keywords
- Good variety of deeplinks and corresponding keywords
- To vary link texts
- Emulate natural link building
 - "read more..." or "here..."
 - name of domain
- If possible do not link with one keyword of a landingpage to another hostname

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Link building best practise

What is most important?

Real

good

content!

Link building best practise

Example - GTA IV for Wii

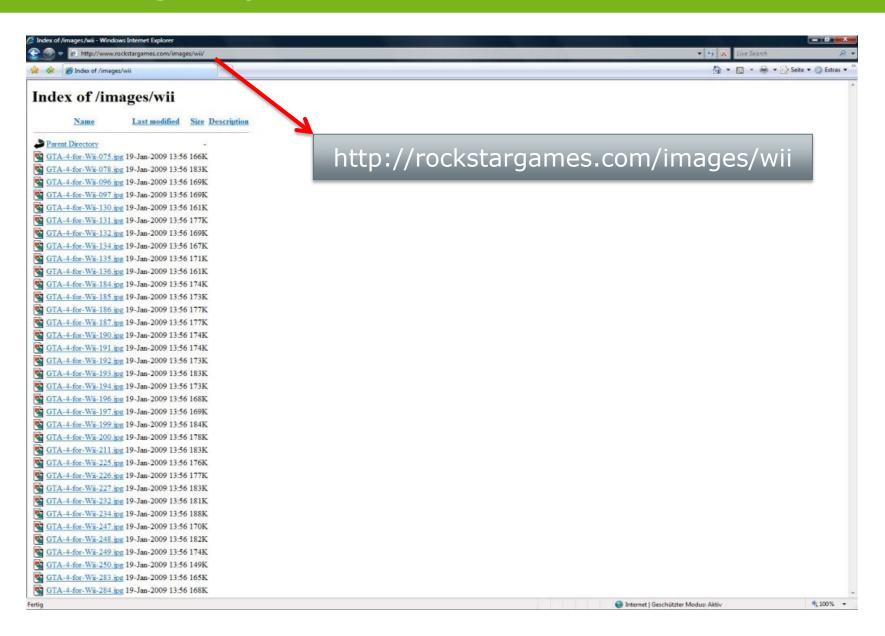


Link building best practise

Example - GTA IV for Wii



- Idea: create content that is fun and will be link volontarily worldwide
 - GTA IV for Wii with new and smart move
- Implementation in English for Germanblogs





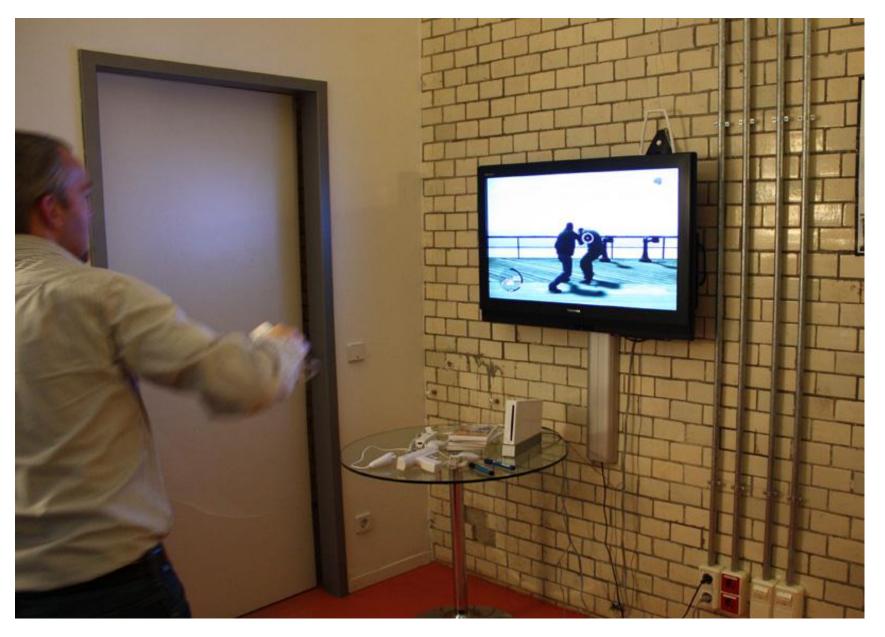


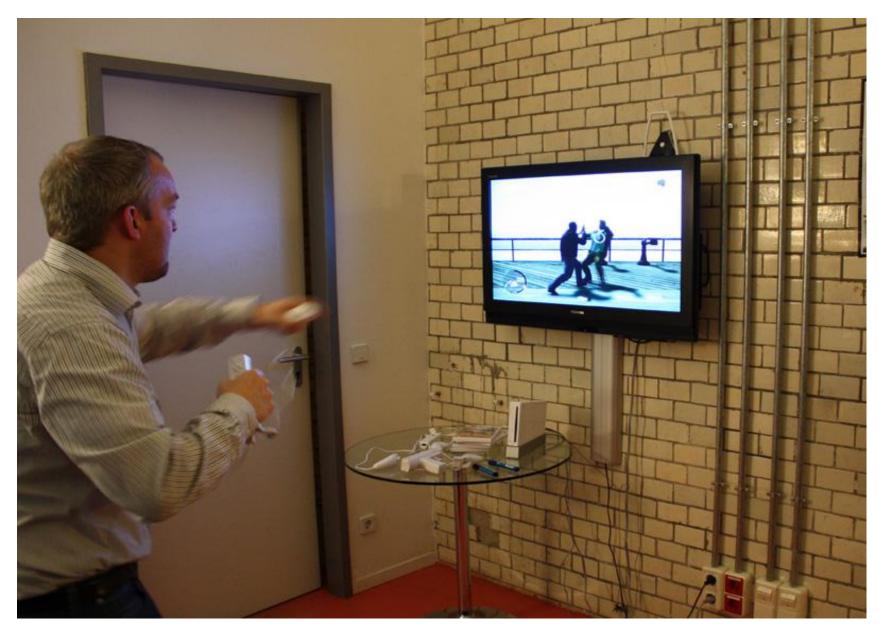




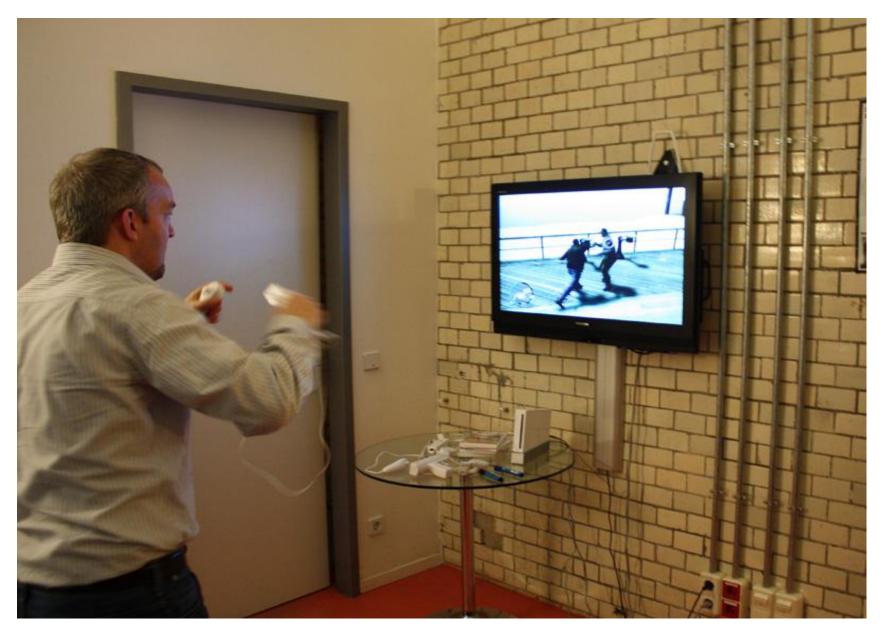








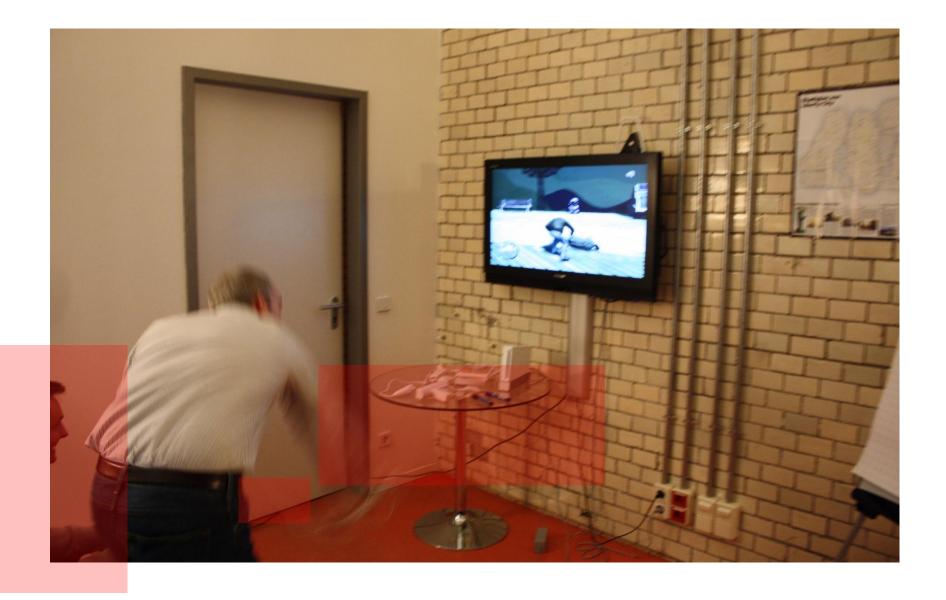












Link building best practise

Example – GTA IV for Wii

- Preparation: 2 days (Storyboard, location setting, etc)
- Performance: 16 hours
 - Take pictures
 - Rework pictures
 - Write blogposts
- Seeding via Techcrunch, N4G, Digg and some emails to Engadget etc.



GTA for Wii - Rockstar Games released pictures



games.germanblogs.de - Rockstargames is releasing GTA for the Wii. Today, I came across a photo gallery on and found loads of images, that were obviously showing developers testing the GTA Wii. The gameplay promises to be more violent compared to the PS3 version. More... (Nintendo)







23 Comments Share Share Bury blackhole 77 submitted Jan 21, 2009

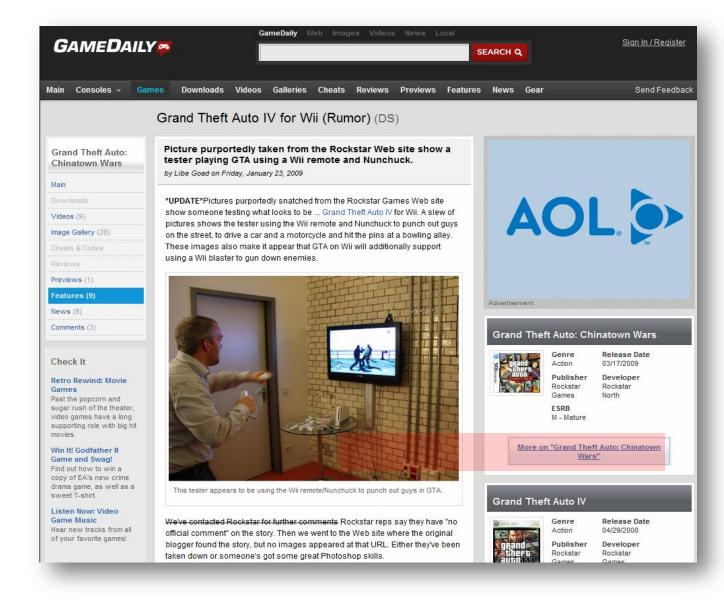


Link building best practise

Example – GTA IV for Wii

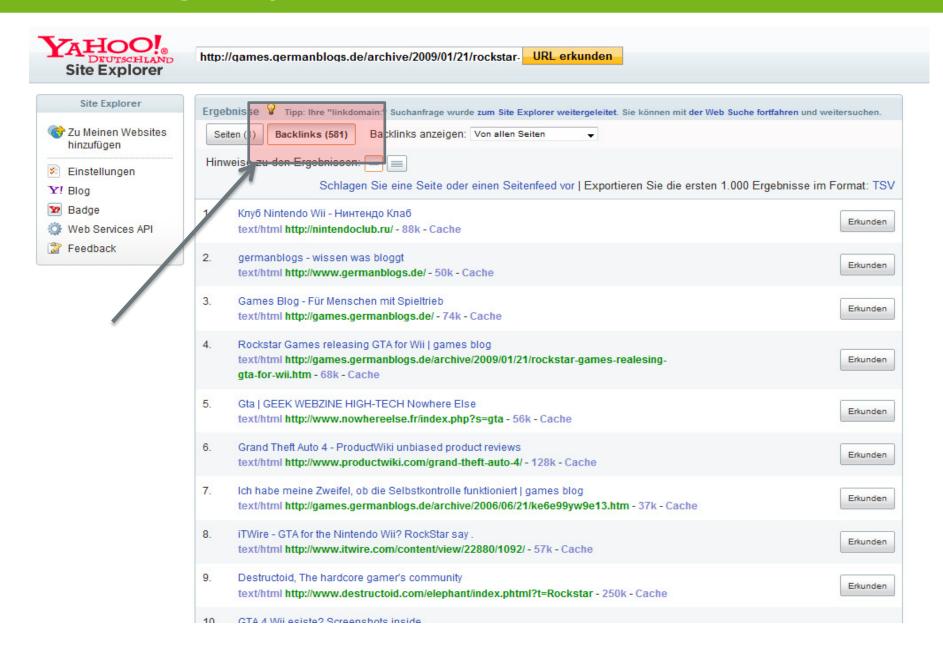
- Result: hundreds of links from different topicspecific websites with extremly high trust
 - Gamespot.com
 - Gamedaily.com
 - Techcrunch.com
 - N4g.com
 - Additional links from France, Finland, Greece, Japan, Russia etc
- Additional traffic from over 80.000 unique user

Link building best practise



game sites in the world dame sites in the morld one of the most risited dameqailarcom

Link building best practise



How to get links

Interesting Content?

- Become an expert on the subject and publish constantly blogposts, news, speculations etc.
- Provoke, polarize!
- Use new trends to generate attention
- Produce topic sites for sites which are relevant with high trust
- Social News sites and for example Twitter and vk.com are good sites to spread links with good content

How to get links

What else can you do?

- Become environmentalist
- Donate money for flood and earthquake victims
- Become involved in social projects
- Provoke warnings to get attention in public
- Get attention and generate lots of links to conceal other strong keyword links

How to get links

Guest blogging

Guest blogs are a safe way of link building

There are free guest blogging search engine

http://www.paddymoogan.com/guest-posting-

search-engine/

DINEST DINC

Link building is about people

• Link Building Is **NOT** about getting a link. It's about convincing someone **you don't know** to take a real world action that benefits you.



AWESOME

Build relations not links

• Tailor your link building efforts to your audience and your business goals for more effective results.





How to get links

Build relationships

Amazon wish list email feature

- you can search for other people's wish lists using their email address.
- put a blogger's email address into Amazon Wish Lists
- If they have, maybe send them a gift with a little note
- great way of building a relationship

Meetup.com

- search for "blogger"
- refine the results by your area
- find local bloggers meeting up in the same place.
- Instead of emailing those people, just go to the event

How to get links

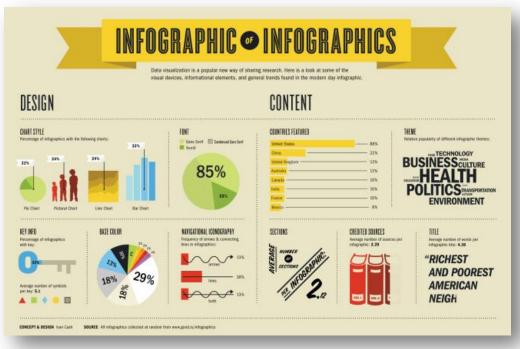
Build great content

- Give away a free ebook
- Launch a podcast
- Infographics
- Build widgets
- Provide free software
- Release an app
- Share photos and images under the Creative Commons license
- Publish icon sets
- Create website badges
- Publish a whitepaper
- Put together informative case studies

How to get links

Infographics

- Build infographics quickly
- **Infogr.am** is really cool
 - uploading your own data
 - put headlines
 - No designer needed
- if you get some good wins
 → take it to your boss and show
 "I did this. I'm not a designer. Get us a designer for a day and let's see what we can do"



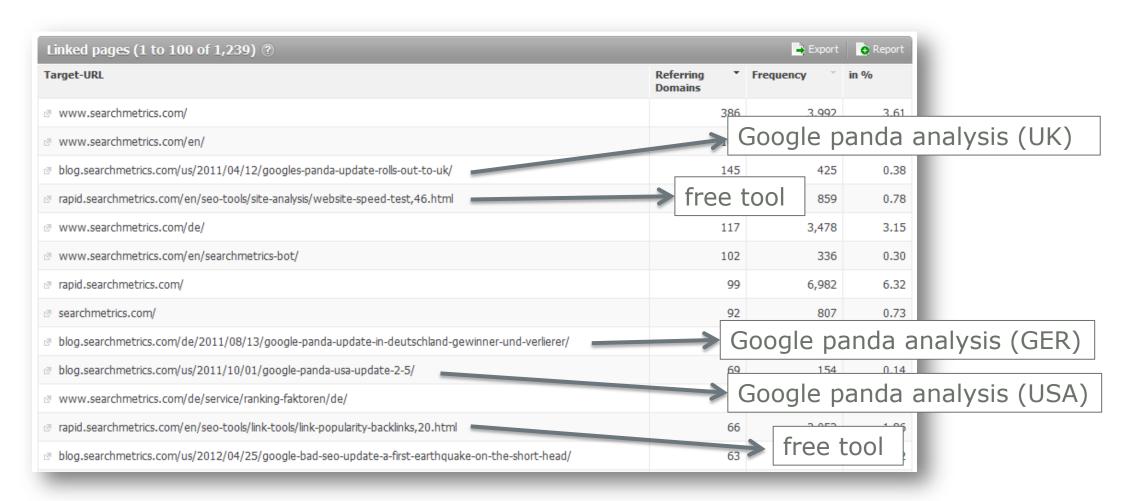
How to get links

Build great content

- Give away a free ebook
- Launch a podcast
- Build widgets
- Provide free software
- Release an app
- Share photos and images under the Creative Commons license
- Publish icon sets
- Create website badges
- Publish a whitepaper
- Put together informative case studies

How to get links

Most linked pages: searchmetrics.com

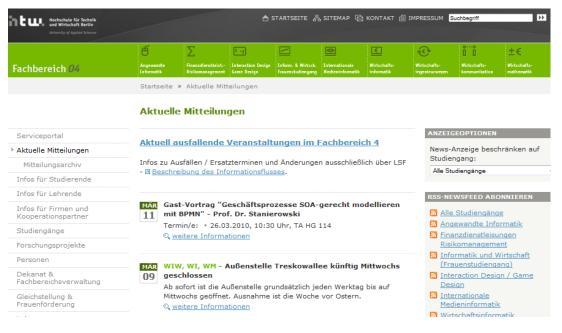


How to get links

Generation of new backlinks

- Special offers for students (coupons, discounts, free seminars and workshops)
 - -> potential linking to linklists, pin boards, boards from universities and student organizations





How to get links

Generation of new backlinks

- Getting attention on the internet and other communication channels (radio, TV, magazines...) in general
- Commercials that don't fit into your CI perform miracles (for example youth style commercial for conservative customers, self-irony, etc.).



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Paid Links

Link Buying?

- Are Paid Links evil?
- Search engines especially Google try to fight agressively bought links for example with public page rank devaluations
- New Unnatural Links Warning in Google Webmaster Tools
- Bought links distort the SERPS
- Should you buy links anyway?
 - Yes, as long as there is no footprint visible!

Paid Links

Benefits of Link Buying

- It's easy and therefore comfortable
 - There is a categorization
 - You can search for [Keyword] sites
- Link market places are checking accessibility of links
- There is no commitment besides money
- Get the right reach and popularity for your brand on the internet
- Speed and extent of the growth can be scaled

Paid Links

Cons of Link Buying

- Money must be invested specifically (cost factor occurs)
- Lots of thin affiliate sites and link farms
- Good and strong sites don't sell their links through link market place or they are really expensive
- Also Google/Yandex employees can get accounts
- You are depending on someone (renting links)
- Unprofessional and nonserious link building can be damaging

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